## Saratoga Investment Corp.

Fiscal Second Quarter 2020 Shareholder Presentation

October 10, 2019



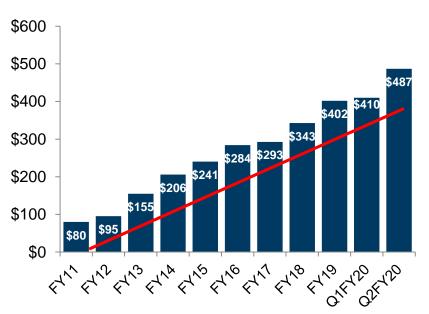
### Continued Growth and Outperformance in Q2 FY20

#### Fiscal Second Quarter 2020 Highlights:

- Second SBIC license approval provides up to \$175 million in additional long-term, low-cost capital
- Continued high quality portfolio and strong performance
  - Investment quality remains strong
    - 99.0% of loan investments with highest internal rating
  - Return on equity of 14.3% for LTM and 14.7% for Q2, beating BDC industry mean of 8.7%
    - Realized and unrealized net gain of \$2.6 million in Q2 on overall portfolio
  - Gross Unlevered IRR of 13.5% on total unrealized portfolio as of August 31, 2019
    - Gross Unlevered IRR of 14.0% on \$393 million of total realizations
- Consistent strong long-term originations contribute to growing assets under management
  - AUM up 24% since last year and up 19% since last quarter
  - Originations in four new portfolio platforms in Q2, plus two since quarter-end and eight YTD
- Latest dividend of \$0.56 per share continued twentieth increase in quarterly dividends
- Base of liquidity and capital increased and strengthened in Q2
  - ATM equity program sold 1,371,666 shares in Q2 for gross proceeds of \$34.1 million
  - Existing end-of-Q2 available liquidity including SBIC II allows us to increase current AUM by 50%
- Key performance indicators of Q2 strong versus last year
  - Adjusted NII of \$5.6 million is up 18%, Adjusted NII per share of 68c is down 1c and NAV per share of \$24.47 is up \$1.31, or 5.7%



#### Continued Asset Growth and Strong Credit Quality



**Asset Base Expansion Trend** 

100% 99.0% 98.7% 98.6% 80% 96.8% 94.1% 98.3% 60% 94.2% 90.5% 82.4% 40% 64.3% 20% 0% F129 \$122 \$113 ETNA ETNS ETNO ETNT ETNO

Performing Underperforming Expected Loss of Principal

99% of our SAR loan investments hold our highest internal rating; three on nonaccrual at guarter-end\*

\* Excludes our investment in our CLO, and our equity and written-off legacy investments.





**Overall Credit Quality Remains Strong** 

Investments at Fair Value (\$ million)

Fair value of AUM increased 21% since year-end, 19% since last quarter and 24% year-over-year

### Q2 FY20: Strong Financial Foundation and Momentum

#### Key Performance Metrics for the Fiscal Quarter

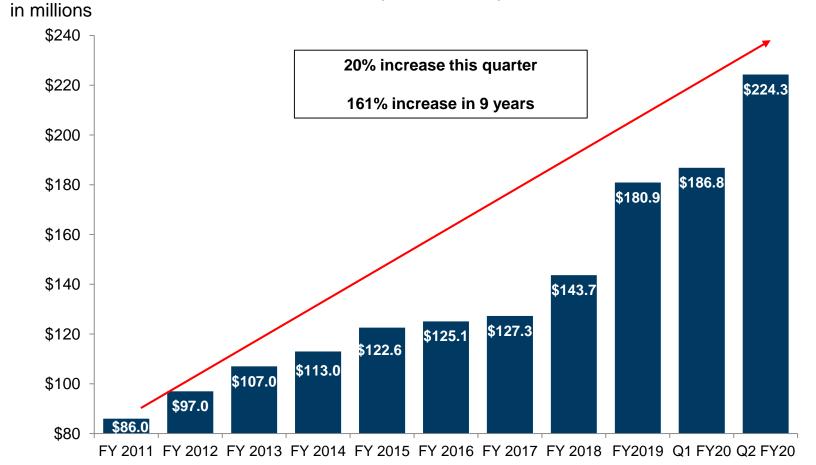
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For the quarter ended and as of (\$ in millions except per share)	Aug 31, 2018	May 31, 2019	Aug 31, 2019	8131118 5131179 8131119
Net investment income	\$5,144	\$3,681	\$4,956	\$10,000 \$0
Adjusted net investment income*	\$4,761	\$4,635	\$5,633	\$7,000 \$3,500 \$0
Net investment income per share	\$0.74	\$0.48	\$0.59	\$0.70 \$0.00
Adjusted net investment income per share*	\$0.69	\$0.60	\$0.68	\$0.70 \$0.00
Net investment income yield	12.9%	8.0%	9.6%	13%
Adjusted net investment income yield*	11.9%	10.1%	11.0%	13%
Return on Equity – Last Twelve Months	11.6%	11.7%	14.3%	20%
Fair value of investment portfolio	\$392.9	\$409.5	\$486.9	\$500 \$0
Total net assets	\$172.7	\$186.8	\$224.3	\$200 \$100 \$0
Investments in new/existing portfolio companies	\$51.7	\$27.4	\$93.2	\$100 \$0
Loan Investments held in "Performing" credit ratings	99.4%	98.7%	99.0%	100% 90%

\*Adjusted for accrued capital gains incentive fee expense, reconciliation to GAAP net investment income and net investment income per share included in our fiscal second quarter 2020 earnings release.



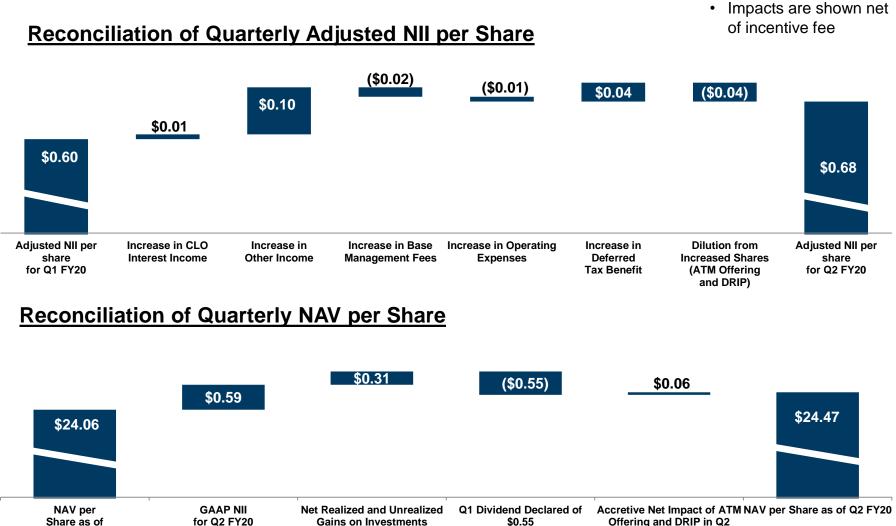
#### NAV Growth Continues Accretively

Net Asset Value (FY11 to FY20)





### Quarterly Reconciliation of NII and NAV per Share



Offering and DRIP in Q2



Gains on Investments

Share as of

Q1 FY20

for Q2 FY20

### Dry Powder Remains Available

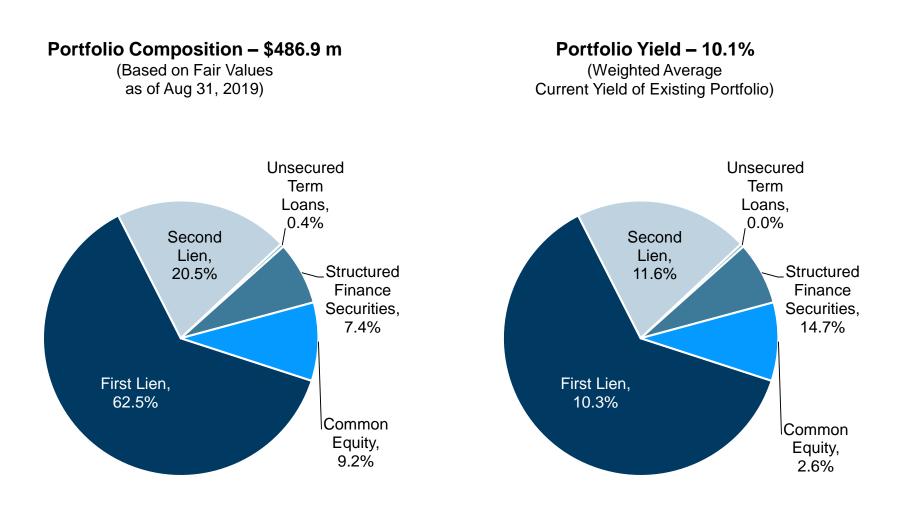
(As of Aug 31, 2019)		Total Borrowing Capacity	Outstanding	Available Liquidity	Remaining Maturity Period	Fixed / Floating Rate
Secured Rev Credit Fac	0	\$45.0 million	\$0.0 million	\$45.0 million	6 Years	Floating
SBA	SBIC I	\$150.0 million	\$150.0 million	\$0.0 million	4-9 years	Fixed
Debentures	SBIC II	\$175.0 million	\$0.0 million	\$175.0 million	10 years	Fixed
Publicly- Traded Notes	SAB	76.7 million	76.7 million	\$0.0 million	4 Years	Fixed
(at fair value)	SAF	\$61.9 million	\$61.9 million	\$0.0 million	6 Years	Fixed
Cash and C Equivaler		\$24.1 million	\$0.0 million	\$24.1 million	-	-

#### Total Available Liquidity (at quarter-end): \$244.1 million

Ability to grow AUM by 50% without any new external financing

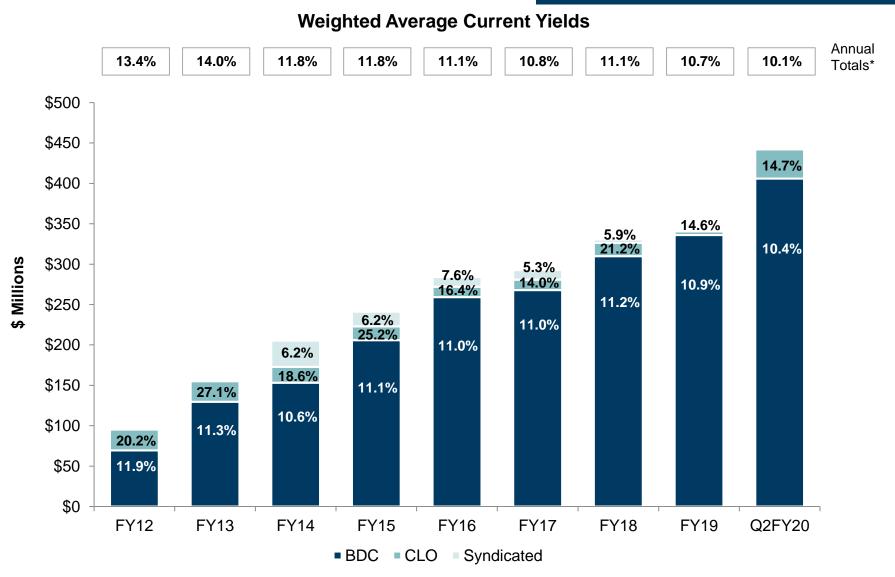


#### Portfolio Composition and Yield





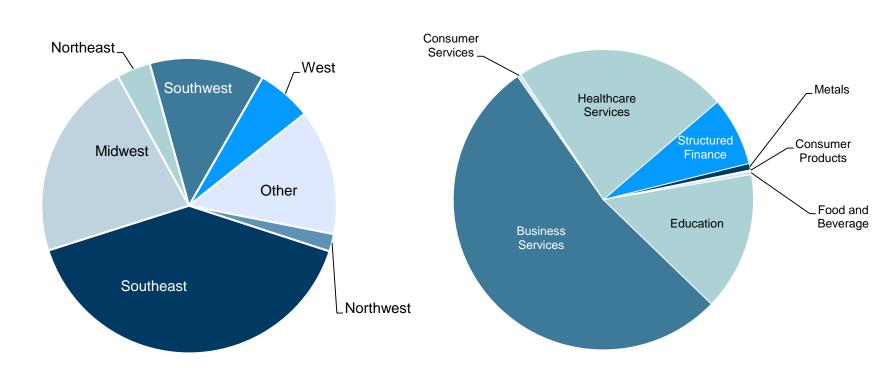
#### Yield of BDC Remains Strong



Annual total yields on full portfolio. BDC, CLO and Syndicated yields are annualized and calculated on fair value of interest earning assets.



### **Diversified Across Industry and Geography**



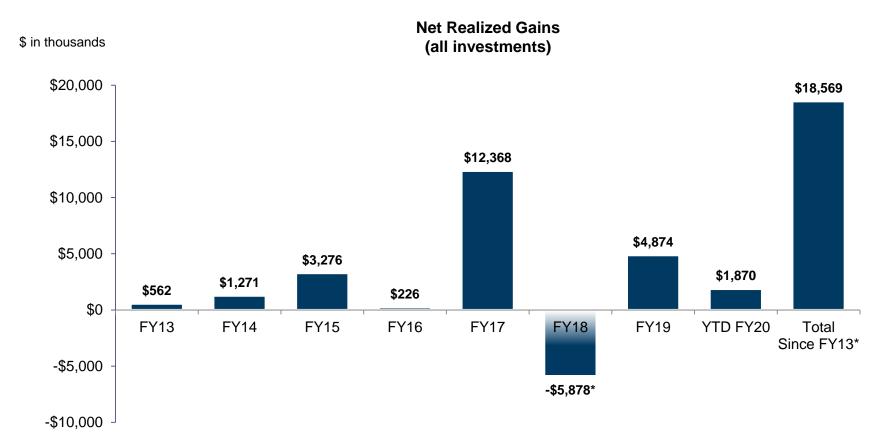
#### Investments diversified geographically

#### Investments across 8 distinct industries



### Net Realized Gains Help Protect Shareholder Capital

#### Cumulative net realized gains reflect portfolio credit quality



\* Reflects realized loss on My Alarm Center investment of \$7.7m less \$1.8m in other realized gains in FY18.



#### Exercising Disciplined Investment Judgment While Growing Origination Pace

SAR Debt Multiples/Deals Closed (2016-2019)

#### Total Portfolio Leverage is 4.89x<sup>1</sup>

**New Portfolio** 8 8 8 **Companies** 16 18 24 19 10 **Multiples for SAR** deals at low end of 8 8 8 **YTD** industry average of 5.6x 5 2  $(2^{2})^{0}$  012010 SAR Deals Closed \*Calendar quarters, not fiscal

<sup>1</sup>Excludes fourteen loans underwritten using recurring revenue metrics, fair value of \$181.0 million as of Aug 31, 2019 12



Number of executed investments

#### Robust and Growing Pipeline During Tough Execution Market

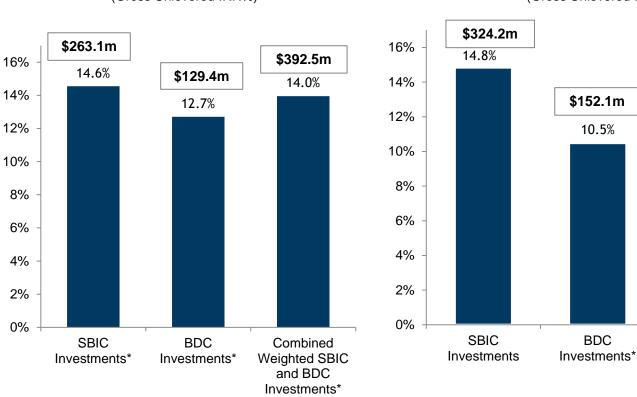
The number of new business opportunities remains strong, yet we remain as disciplined as ever.

	_		_				LTM Q3	
Calendar*	2016	Δ	2017	Δ	2018	Δ	2019	
Deals Sourced	645	28%	722	17%	846	4%	878	<ul> <li>50% of deal flow from private equity sponsors</li> <li>40% of deals from private companies without institutional ownership</li> <li>Saratoga maintains investment discipline which is demonstrated by passing on ~70 deals a year that other firms close</li> </ul>
Term Sheets	48	2%	49	49%	73	11%	81	<ul> <li>Saratoga issues an average of 20 term sheets per quarter, or 9% of deals reviewed</li> <li>~ 80% of term sheets are issued for transactions involving a private equity sponsor</li> </ul>
Deals Executed (new and follow-on)	16	13%	18	33%	24	4%	25	<ul> <li>Saratoga closes an average of 6 new deals or follow- ons per quarter, ~3% of deals reviewed</li> </ul>
New portfolio companies	8		7		8		8	<ul> <li>Eight new portfolio companies in the past twelve months</li> </ul>



\*Calendar quarters, not fiscal quarters.

#### **Demonstrated Strong Track Record**



#### Realized Investments (Gross Unlevered IRR%)

#### Unrealized Investments <sup>1</sup> (Gross Unlevered IRR%) \$324.2m 14.8% \$476.3m

#### Track Records as of 8/31/19

<sup>1</sup> IRRs for unrealized investments include fair value and accrued interest as of 8/31/19

\* SBIC investments represent all investments in the first license. BDC investments exclude investments existing when Saratoga management took over, and corporate financing investments.



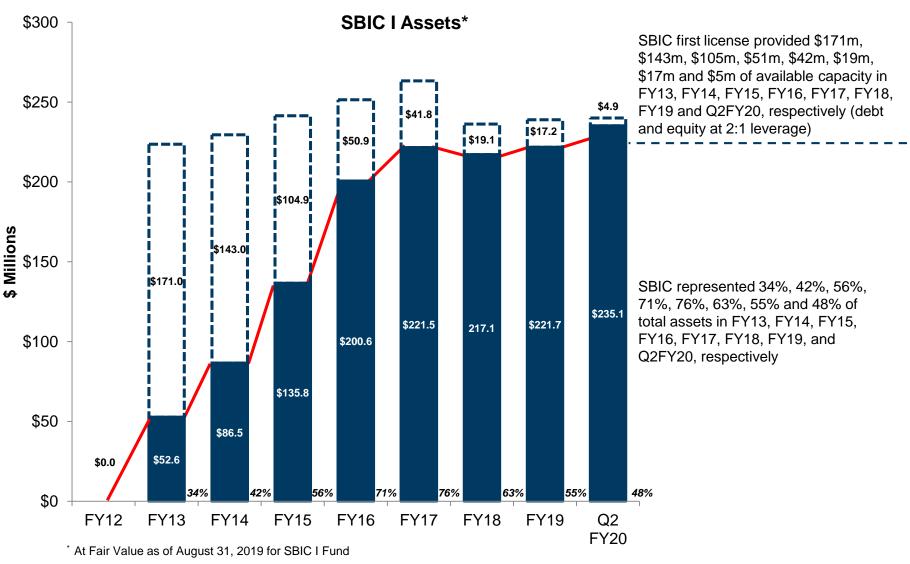
Combined

Weighted SBIC

and BDC Investments\*

13.5%

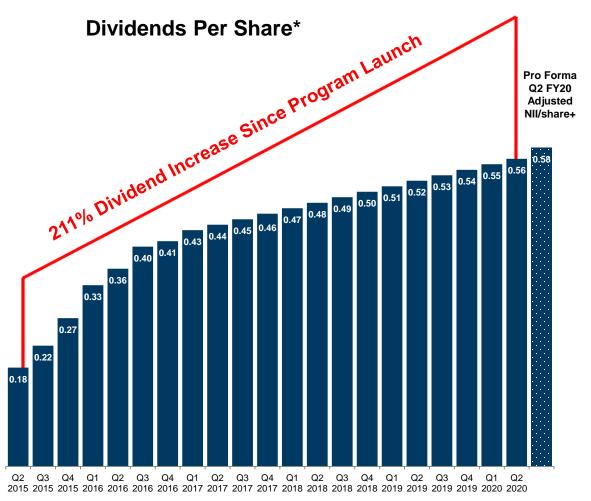
### SBIC I Fully Funded - SBIC II Fully Available





### **Dividends Continue to Increase**

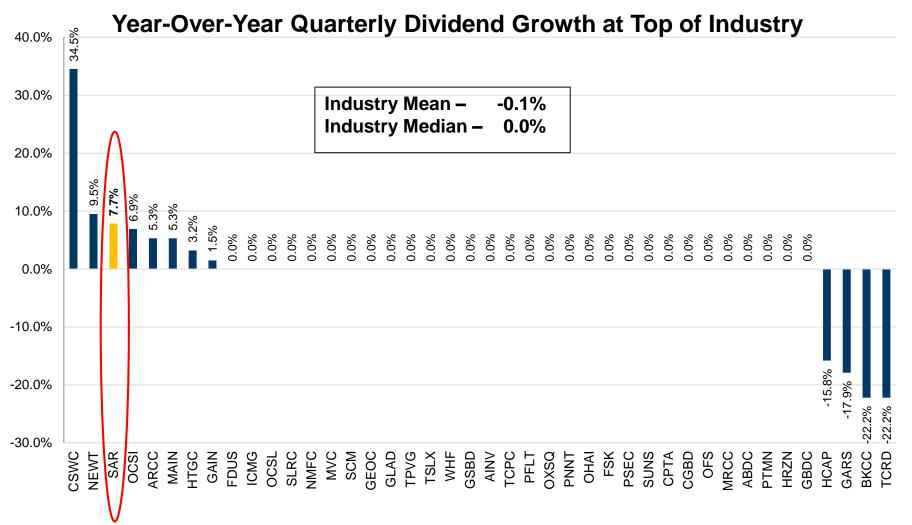
- Established dividend policy to pay regular quarterly cash dividends to stockholders pursuant to dividend reinvestment plan ("DRIP")
- Increased dividend by 211% since program launch
- Declared Q2 FY20 dividend of \$0.56, an increase of \$0.01 (2%)
- Overearning our current dividend based on pro forma adjusted Q2 FY20 NII per share



\*Excludes special dividend of \$0.20 per share paid on September 5, 2016 +Pro Forma reflects full impact of outstanding shares as of October 8, 2019



#### Saratoga Growing Dividends the Past Twenty Quarters



Source: Raymond James report as of 9/19/2019

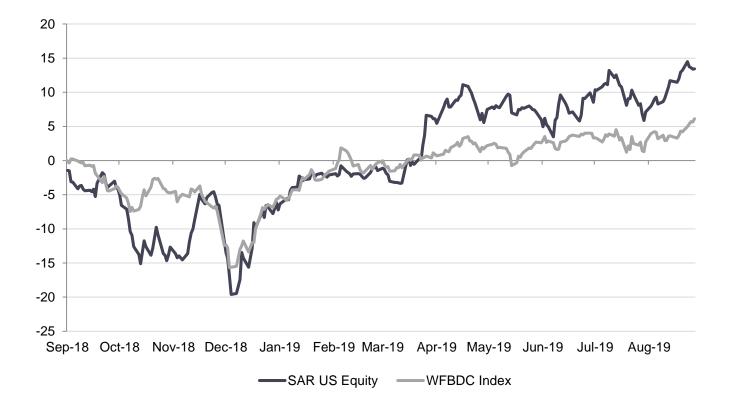


### SAR LTM Total Return Outperforms BDC Index

LTM Total Return (%)

(September 2018 to September 2019)

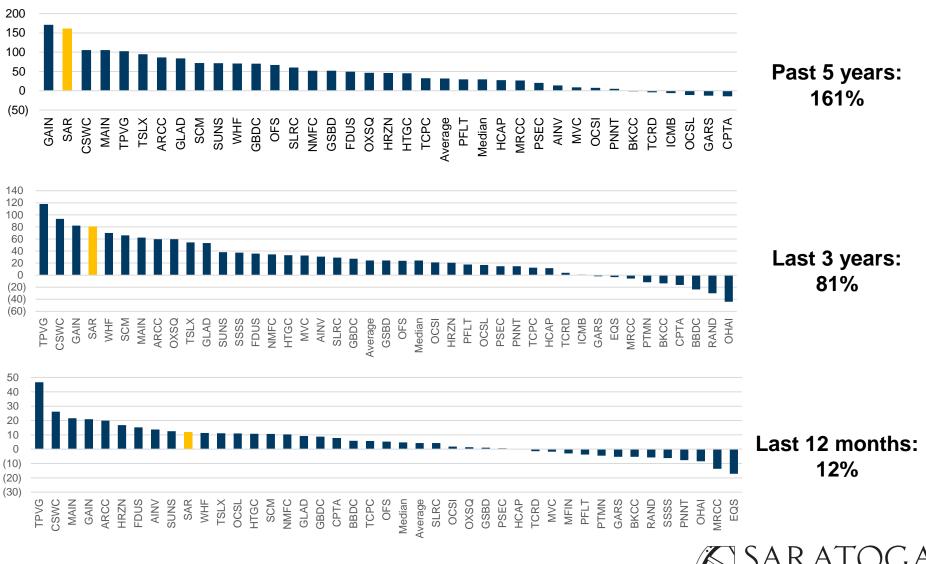
#### SAR +12% vs. BDC Index +6%



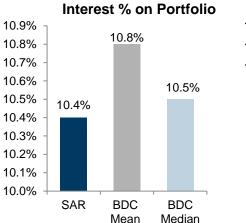


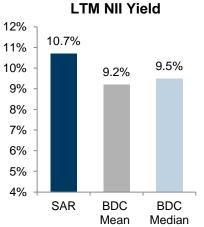
### Performance at Top of BDC Industry

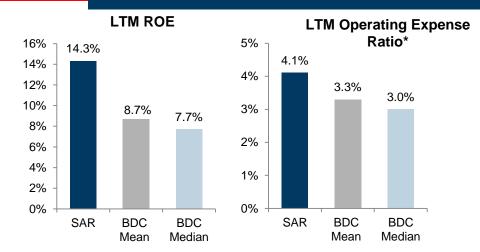
**BDC Total Return (%)** 

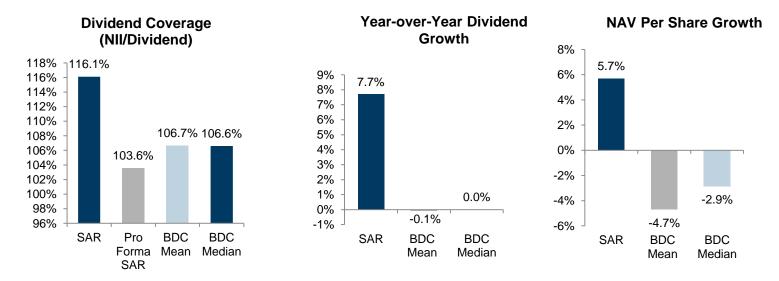


### Strongly Differentiated Outperformance









Source: SNL Financial / Company Filings / Raymond James report as of 9/19/19

\* LTM Operating Expense Ratio defined as total operating expenses, net of interest and debt financing expenses, divided by average total assets. Total operating expenses divided by net assets is 18.4%.



### Establishing Competitive Edge vs. Other BDCs

#### **Outstanding performance characteristics**

Strong and growing dividend	Paying a current dividend yield of approx. 9.1%; increased quarterly dividend by 211% since program launched; over-earning dividend; significant management ownership of 16%
Strong return on equity	LTM ROE of 14.3% factors in both investment income and net gains/losses
Low-cost available liquidity	Borrowing capacity still at hand through both credit facility and cash, and grown by \$175 million with receipt of second SBIC license – can grow current asset base by 50% as of quarter ended August 31, 2019
Solid earnings per share and NII Yield	Attractive NII per share generated from strong risk-adjusted portfolio returns and favorable capital structure
Commitment to AUM expansion	Assets under management has grown steadily 412% since FY 2011, 24% in past year.
Well-positioned for higher interest rates	Approx. 86% of our investments have floating interest rates. Debt primarily at fixed rates and long-term, with additional \$40.0m 7-year baby bond issued in Q3FY19 and \$20.0m 7-year baby bond follow-on in Q4FY19. Obtained "BBB" investment grade rating.
Limited oil & gas exposure	Will not be facing significant write-downs as a result of major direct exposure to energy/oil/gas investments
Attractive risk profile	SAR and SBIC leverage is below market averages, 99% of credits are the highest quality, 63% of investments are first lien



- Expand our asset base without sacrificing credit quality while benefitting from scale
- Increase our capacity to source, analyze, close and manage our investments by adding to our management team and processes
- Utilize benefits of fully deploying available financing to build scale and increase our AUM and net investment income/yield, enabling us to achieve growth in:
  - Net Asset Value
  - Return on Equity
  - Earnings per Share
  - Stock Values





# SARATOGA INVESTMENT CORP.





# SARATOGA INVESTMENT CORP.

### KPIs – Balance Sheet – Q2 FY20

	FM	V Investment
		Portfolio
Period		(in millions)
Q2-18	\$	333.0
Q3-18	\$	338.8
Q4-18	\$	342.7
Q1-19	\$	343.4
Q2-19	\$	392.9
Q3-19	\$	443.8
Q4-19	\$	402.0
Q1-20	\$	409.5
Q2-20	\$	486.9
		NAV
Period	(	(in millions)
Q2-18	\$	133.5
Q3-18	\$	138.8
Q4-18	\$	143.7
Q1-19	\$	144.8
Q2-19	\$	172.7
Q3-19	\$	173.3
Q4-19	\$	180.9
Q1-20	\$	186.8
	Ŧ	
Q2-20	\$	224.3
Q2-20		
Q2-20 Period		224.3
		224.3 NAV
Period	\$	224.3 NAV Per Share

\$

\$

\$

\$

\$

\$

23.1

23.2

23.1

23.6

24.1

24.5

Q1-19

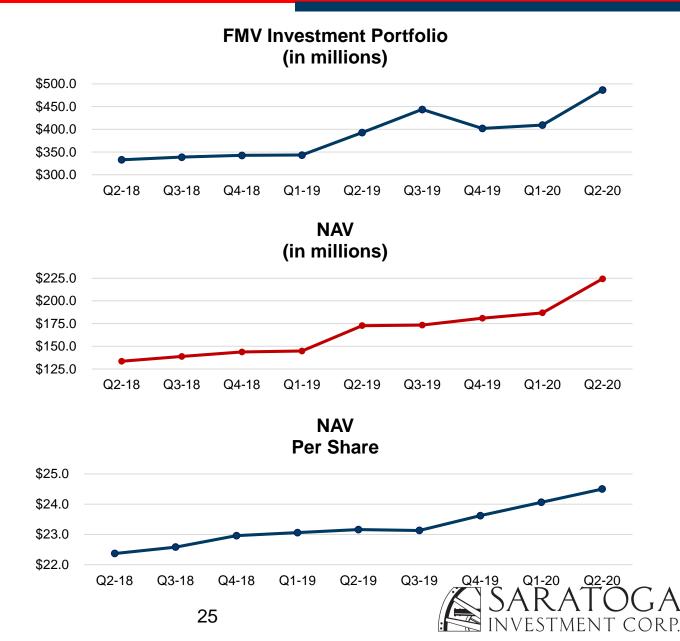
Q2-19

Q3-19

Q4-19

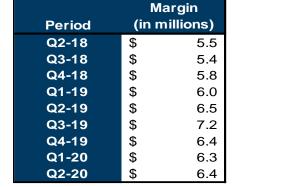
Q1-20

Q2-20



### KPIs – Income Statement – Q2 FY20

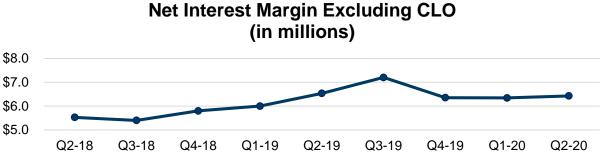
Net Interes

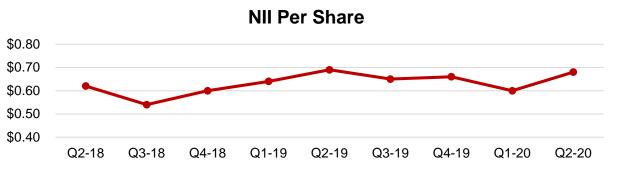


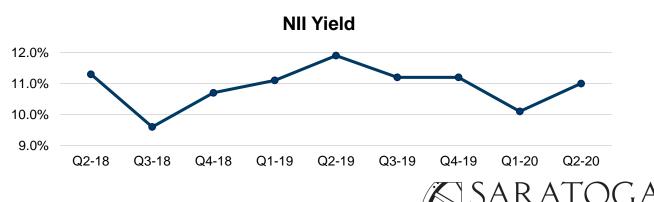
**Net Interest** 

Period	NII P	er Share
Q2-18	\$	0.62
Q3-18	\$	0.54
Q4-18	\$	0.60
Q1-19	\$	0.64
Q2-19	\$	0.69
Q3-19	\$	0.65
Q4-19	\$	0.66
Q1-20	\$	0.60
Q2-20	\$	0.68

Period	NII Yield
Q2-18	11.3%
Q3-18	9.6%
Q4-18	10.7%
Q1-19	11.1%
Q2-19	11.9%
Q3-19	11.2%
Q4-19	11.2%
Q1-20	10.1%
Q2-20	11.0%





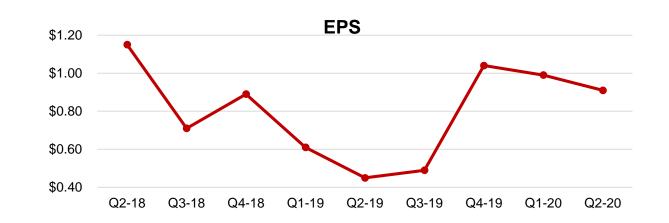


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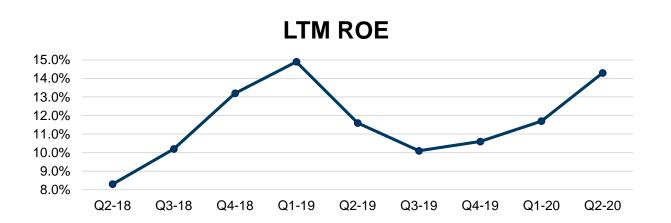
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### KPIs –Income Statement– Q2 FY20 (continued)

Period	EPS
Q2-18	\$ 1.15
Q3-18	\$ 0.71
Q4-18	\$ 0.89
Q1-19	\$ 0.61
Q2-19	\$ 0.45
Q3-19	\$ 0.49
Q4-19	\$ 1.04
Q1-20	\$ 0.99
Q2-20	\$ 0.91

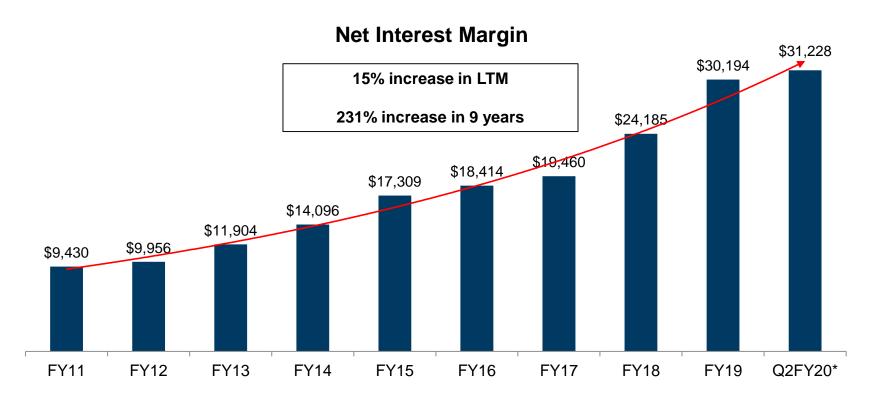


Period	LTM ROE
Q2-18	8.3%
Q3-18	10.2%
Q4-18	13.2%
Q1-19	14.9%
Q2-19	11.6%
Q3-19	10.1%
Q4-19	10.6%
Q1-20	11.7%
Q2-20	14.3%





SAR has more than tripled its Net Interest Margin since taking over management



\* Calculated as annualization of YTD FY20

