# Saratoga Investment Corp.

Fiscal Second Quarter 2016 Shareholder Presentation

October 14, 2015



### Continuing Momentum Through Q2 2016

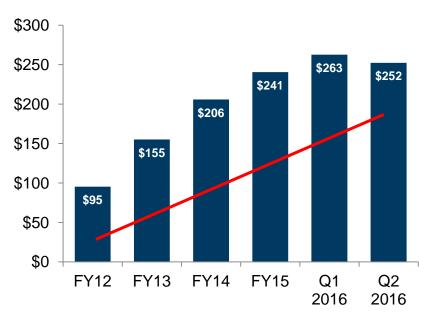
#### Second quarter highlights:

- Consistent originations sustain assets under management amongst significant redemptions
  - AUM up 165% from FY12, down 4% since May 31, 2015 after \$27.4m redemptions
  - Continued to improve our investment quality and credit
    - Over 97% of loan investments with highest rating
- Continued improvements in key performance metrics year-over-year
  - Adjusted NII up 25%, Adjusted NII Yield up 150bps and Adjusted NII per share up 21%
- Declared new dividend of \$0.36 per share continuing increase in quarterly dividends and doubling of quarterly dividends in 12 months
  - Represents dividend for quarter ended August 31, 2015, payable on November 30, 2015
     for all stockholders of record on November 2, 2015
- Continuing formal application toward second SBIC license following "green light" letter
- Commenced ATM baby bonds offering in June 2015
  - Issued \$8.9 million of baby bonds through August 31, 2015 at 1.4% average premium
- Formal share repurchase plan utilized program also increased and extended to October
   2016
- Continuing shareholder outreach and expansion



### Increased Portfolio Growth and Quality

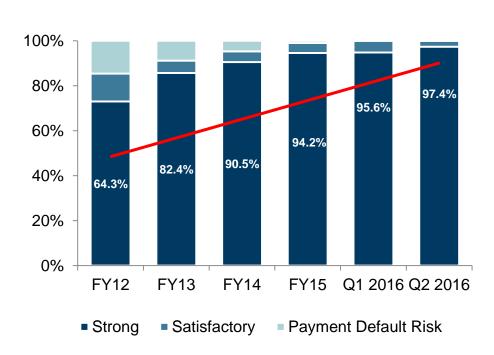
#### **Asset Base Expansion Trend**



■ Investments at Fair Value (\$ million)

Fair value of AUM decreased 4% during Q2 2016, while increasing 165% since FY 2012

#### **Overall Credit Quality Continues Strong**



Over 97% of SAR loan investments hold our highest internal rating\*

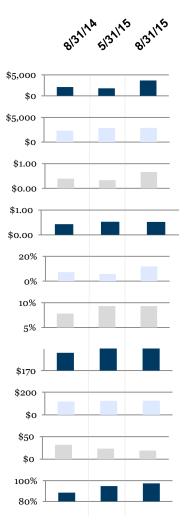
<sup>\*</sup> Excludes our investment in our CLO, and our equity investments.



### Financial Foundation Continues Strong

#### **Key Performance Metrics for the Quarter**

| For the quarter ended and as of (\$ in millions except per share) | Aug 31, 2014** | May 31, 2015 | Aug 31, 2015 |
|---|----------------|--------------|--------------|
| Net investment income   | \$2,093        | \$1,771      | \$3,657      |
| Adjusted net investment income*                                   | \$2,310        | \$2,855      | \$2,893      |
| Net investment income per share                                   | \$0.39         | \$0.33       | \$0.66       |
| Adjusted net investment income per share*                         | \$0.43         | \$0.53       | \$0.52       |
| Net investment income yield                                       | 7.2%           | 5.8%         | 11.8%        |
| Adjusted net investment income yield*                             | 7.8%           | 9.3%         | 9.3%         |
| Fair value of investment portfolio                                | \$236.3        | \$262.7      | \$252.1      |
| Total net assets  | \$118.3        | \$123.5      | \$125.3      |
| Investments in new/existing portfolio companies                   | \$31.7         | \$23.2       | \$18.9       |
| Loan Investments held in "strong" credit ratings                  | 88.5%          | 95.6%        | 97.4%        |

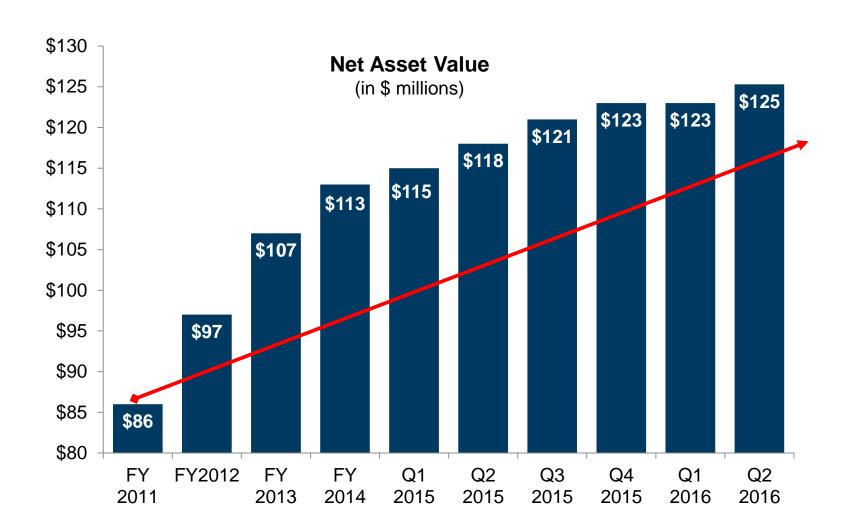




<sup>\*</sup>Adjusted for accrued capital gains incentive fee expense, reconciliation to net investment income included in our fiscal second quarter 2016 earnings release.

<sup>\*\*</sup> Prior periods revised for adjustments outlined in notes to the financial statements included in the Form 10-Q

### Net Asset Value Consistently Growing





# Significant Dry Powder Available

|  | Total<br>Borrowing<br>Capacity<br>(As of Aug 31, 2015) | Outstanding<br>(As of Aug 31, 2015) | Available<br>Liquidity<br>(As of Aug 31, 2015) |
|--|--|-------------------------------------|--|
| Secured Revolving<br>Credit Facility     | \$45.0 million   | \$2.0 million                       | \$43.0 million                                 |
| SBA Debentures                           | \$150.0 million  | \$79.0 million                      | \$71.0 million                                 |
| Publicly-Traded<br>Notes (at fair value) | \$57.5 million   | \$57.5 million                      | \$0.0  |
| Cash and Cash<br>Equivalents             | \$12.6 million   | \$0.0                               | \$12.6 million                                 |
|  | \$126.6 million*                                       |                                     |  |

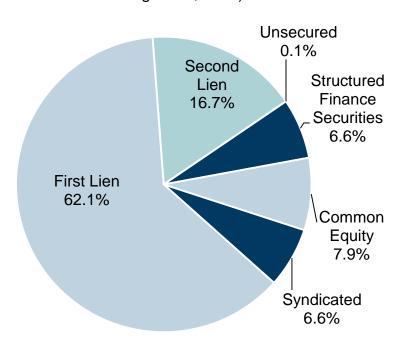


<sup>\*</sup> Ability to grow AUM by over 50% without any external financing

### Portfolio Composition and Yield

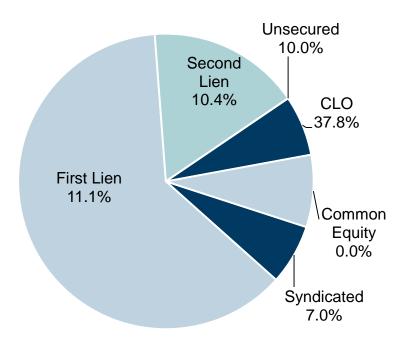
#### Portfolio Composition – \$252m

(Based on Fair Values as of August 31, 2015)



#### Portfolio Yield – 12.6%

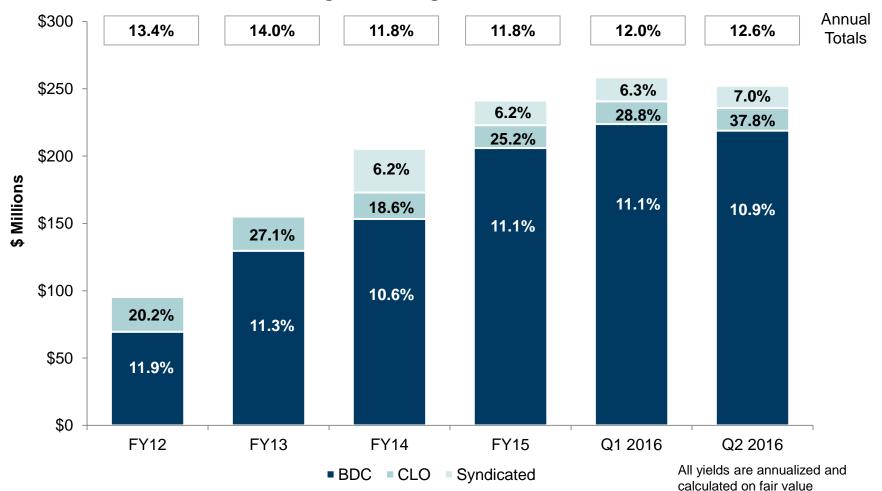
(Weighted Average Current Yield of Existing Portfolio)





### Yield of BDC Remains Strong



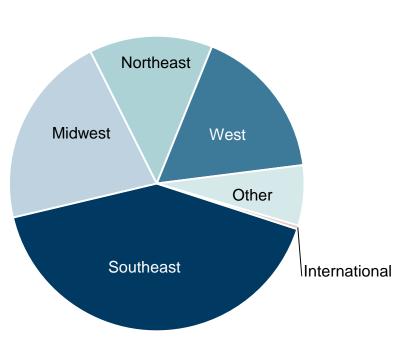


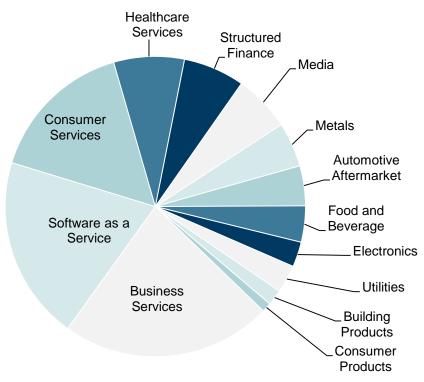


# Diversified Across Industry and Geography

#### **Investments diversified geographically**

#### Investments across 13 distinct industries

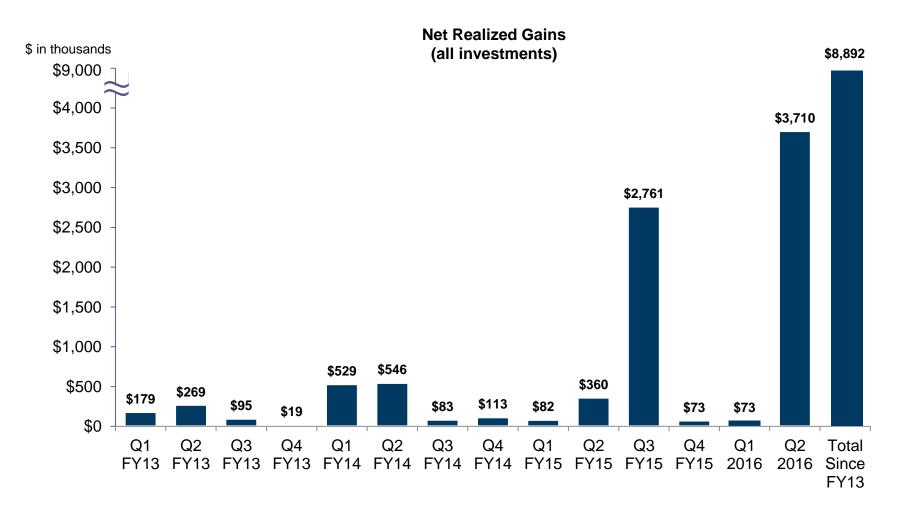






## Net Realized Gains Help Protect Shareholder Capital

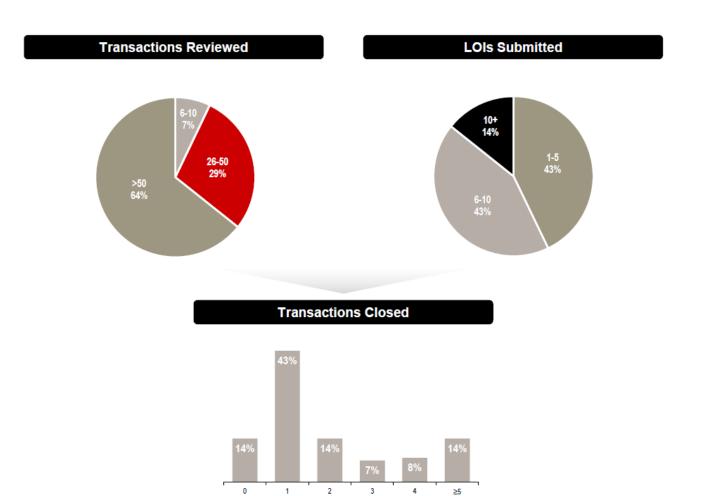
#### Cumulative net realized gains reflect portfolio credit quality





### More Opportunities With Fewer Closings

Quarterly survey of junior debt participants to measure market conditions and transaction terms for Q2 2015.



93% > 25 opportunities v 84% and 89% in prior two quarters

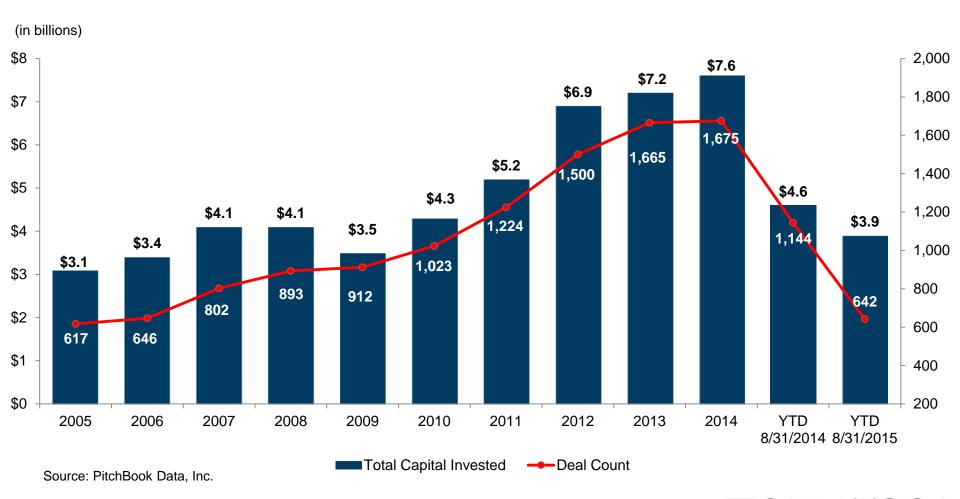
100% submitted 1+ LOI v 95% last quarter

Only 43% closed more than one transaction v 62% last quarter



### Deal Sizes in US Below \$25m Down Significantly

2015 transactions for US deals below \$25MM was down about 44% from the previous year.



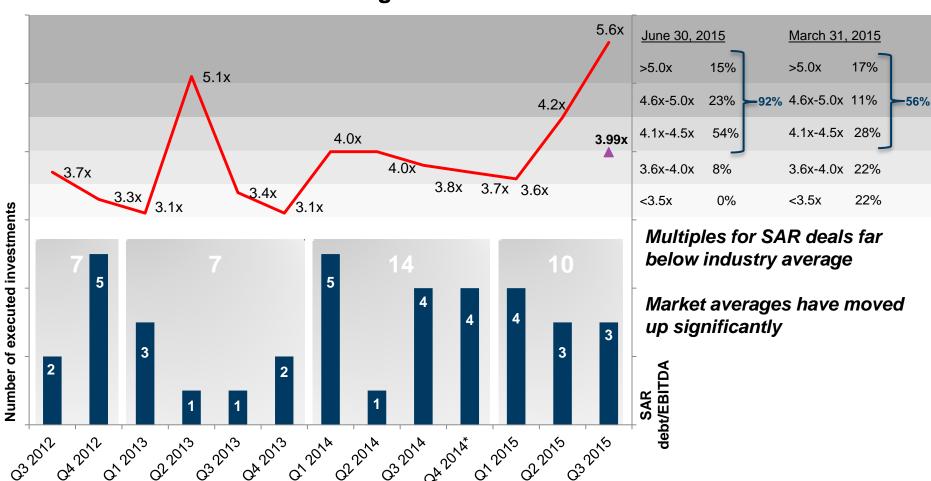
### **Exercising Disciplined Investment Judgment**



#### **Total Portfolio Leverage is 3.99x**

Market Average Multiples (Total Debt/EBITDA)

INVESTMENT CORP.



SAR Deals Closed

Avg SAR Leverage of new investments for the quarte
 Weighted Average SAR leverage across portfation

Source: KeyBanc Capital Markets Calendar quarters, not fiscal

\*Calendar quarters, not fiscal

### Robust Pipeline During Tough Execution Market

Despite a difficult market to close deals, the number of new business opportunities is increasing for us, yet we remain as disciplined as ever.

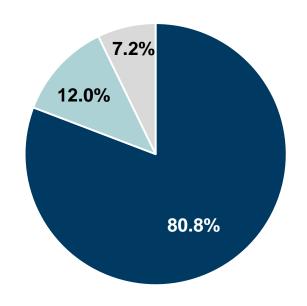
| Calendar          | 2013 | Δ                  | 2014 | $\Delta$        | 2015* |   |
|-------------------|------|--------------------|------|-----------------|-------|---|
| Deals<br>Sourced  | 448  | <b>7%</b> →        | 479  | <b>24%</b> →    | 595   | <ul> <li>37% of deal flow from private equity sponsors</li> <li>63% of deals from private companies without institutional ownership</li> </ul>                            |
| Term<br>Sheets    | 37   | <b>24%</b> →       | 46   | <b>24%</b><br>→ | 57    | <ul> <li>Saratoga issues an average of 14 terms sheets per quarter</li> <li>~60% of term sheets are issued for transactions involving a private equity sponsor</li> </ul> |
| Deals<br>Executed | 7    | <b>(100%)</b><br>→ | 14   |                 | 12    | <ul> <li>Saratoga closes an average of 3 deals per quarter, 2% of deals reviewed</li> <li>Q4 historically strong</li> </ul>   |

<sup>\*</sup> Represents LTM September 2015 14

### SBIC Portfolio Primarily Senior Debt

- SBIC portfolio consists of 31 investments across a range of industries. Compared to the broader loan market tracked by S&P and Thomson Reuters, SAR's leverage levels are lower.
- The weighted average leverage for all SBIC debt investments is 3.9x.
  - 80.8% of the SBIC portfolio consists of senior debt investments, up from 74.7% in May 2015.
  - 12.0% of the SBIC portfolio consists of second lien/subordinated debt investments.

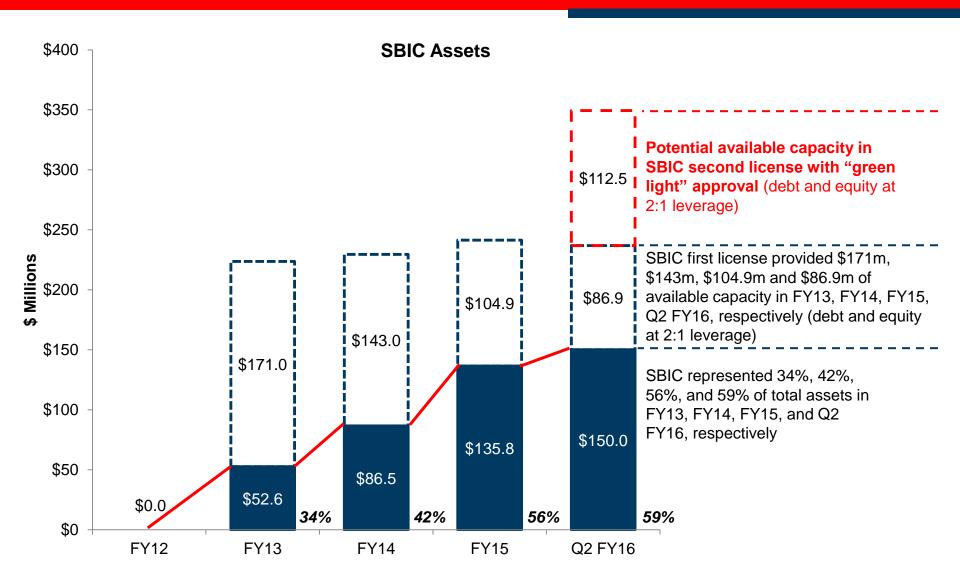
#### Composition of SBIC Portfolio <sup>1</sup>



- Senior Debt
- Second Lien/Subordinated Debt
- Equity/Warrants



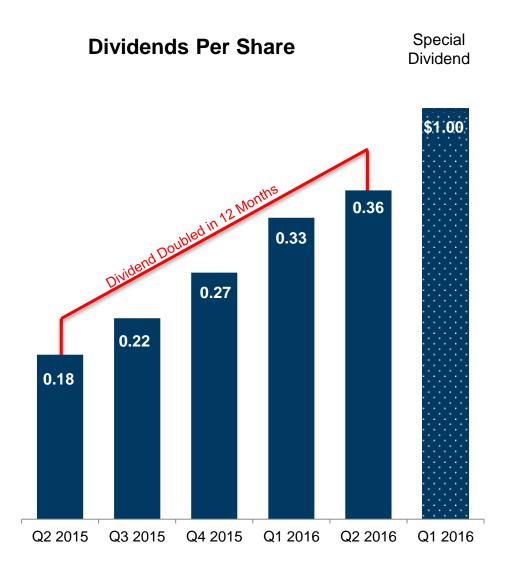
### SBIC Assets Continue to Grow





### **Dividends Continue to Increase**

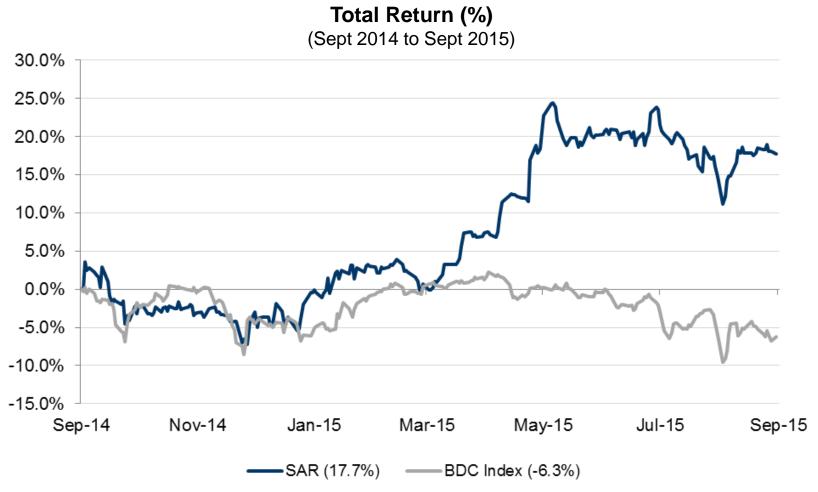
- Established dividend policy to pay regular quarterly cash dividends to stockholders pursuant to dividend reinvestment plan ("DRIP")
- Announced special dividend pursuant to DRIP, and meeting RIC requirements in Q1
- Declared Q2 dividend of \$0.36, doubling our quarterly dividend in 12 months

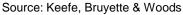




### SAR Total Return Outperforms BDC Index

#### While BDC Index is negative, SAR Total Return for LTM is 17.7%







### Establishing Competitive Edge vs. Other BDCs

#### Outstanding performance characteristics

Growing dividend

Paying at current dividend yield of approx. 8.8%, doubled quarterly dividend over past 12 months

Ample low-cost, liquidity available

Large borrowing capacity still at hand through both credit facility and SBA debentures relative to competitors – can grow current asset base by 50%

Strong earnings per share and NII Yield

Attractive NII per share and high teens ROE generated from strong risk-adjusted portfolio returns and SBIC 2-to-1 leverage

Commitment to AUM expansion

Assets under management has steadily grown 165% since FY 2012

No realized write-downs

High quality portfolio a result of careful and disciplined capital deployment. Numerous BDCs now suffering significant value adjustments.

► Limited oil & gas exposure

Will not be facing significant write-downs as a result of major direct exposure to energy/oil/gas investments

### Objectives for the Next Quarter

- Expand our asset base without sacrificing credit quality while benefitting from scale
- Increase our capacity to source, analyze, close and manage our investments by adding to our management team and processes
- Utilize benefits of fully deploying SBIC financing to build scale and increase our AUM and net investment income/yield, enabling us to achieve growth in:
  - Net Asset Value
  - Stock Values



### Questions?

