## Saratoga Investment Corp.

Fiscal Third Quarter 2021 Shareholder Presentation

January 7, 2021



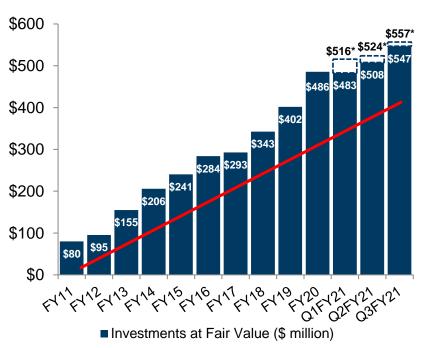
### Continued Strong Performance in Q3

#### **Fiscal Third Quarter 2021 Highlights:**

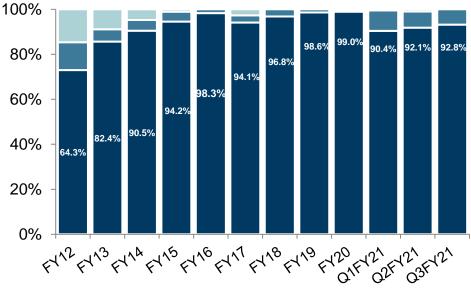
- Continued high quality portfolio and strong performance
  - Investment quality remains strong
    - 92.8% of loan investments with highest internal rating as of November 30, 2020, up from 90.4% at Q1
    - Valuations reflect impact of changes to market spreads, EBITDA multiples and/or revised portfolio company performance related to COVID-19
  - ROE of 11.0% for LTM, beating BDC industry mean of -3.6% and second highest ROE in industry
    - Unrealized appreciation of \$6.0 million in Q3, almost 70% of Q1 reduction in value now recovered
  - Gross Unlevered IRR of 16.6 % on total realizations of \$523.4 million
- Consistent strong long-term originations contribute to growing assets under management
  - AUM up 7.6% since last quarter and 12.6% from year-end
  - Net originations of \$33.0 million in Q3
- Base of liquidity and capital solid as of November 30, 2020
  - Ability to grow AUM by 42% with existing liquidity that is mostly long-term
  - Regulatory leverage of 377% versus 150% requirement
- Increasing dividend by \$0.01 to \$0.42 per share for Q3
  - Continued focus on retaining liquidity and preserving NAV due to economic uncertainty and to support existing portfolio companies
- Key performance indicators of Q3 remain strong in COVID-19 environment as compared to last year
  - Adjusted NII of \$5.5 million is down 10.0%, Adjusted NII per share of 50c is down from 61c on 11.3% increased shares, LTM ROE of 11.0% and NAV per share of \$26.84, up 6.1% or \$1.54 per share
    - NAV per share has increased 11 of the past 13 quarters, top of BDCs



### Continued Asset Growth and Strong Credit Quality



#### Asset Base Expansion Trend



#### Overall Credit Quality Remains Strong

Performing Underperforming Expected Loss of Principal

### Fair value of AUM increased 8% from last quarter and 13% from year-end.

Almost 93% of our SAR loan investments hold our highest internal rating; three on nonaccrual at quarter-end\*

\*Cost increased to \$557m, up 15% since year-end and up 6% from last quarter

\* Excludes our investment in our CLO, and our equity and written-off legacy investments.



### Q3 FY21: Strong Financial Foundation

#### Key Performance Metrics for the Fiscal Quarter

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For the quarter ended and as of (\$ in millions except per share)	Nov 30, 2019	Aug 31, 2020	Nov 30, 2020	113019 813120 1130120			
Net investment income	\$4,575	\$5,335	\$4,471	\$10,000 \$0			
Adjusted net investment income*	\$6,142	\$5,491	\$5,530	\$10,000 \$0			
Net investment income per share	\$0.46	\$0.48	\$0.40	\$0.70 \$0.00			
Adjusted net investment income per share*	\$0.61	\$0.49	\$0.50	\$0.70 \$0.00			
Net investment income yield	7.2%	7.4%	6.0%	13%			
Adjusted net investment income yield*	9.7%	7.6%	7.4%	13% 0%			
Return on Equity – Last Twelve Months	17.6%	14.3%	11.0%	20%			
Fair value of investment portfolio	\$487.0	\$508.1	\$546.9	\$600 \$500 \$400			
Total net assets	\$282.2	\$298.2	\$299.9	\$500 \$0			
Investments in new/existing portfolio companies	\$40.8	\$31.7	\$51.3	\$100 \$0			
Loan Investments held in "Performing" credit ratings	99.0%	92.1%	92.8%	100% 50%			

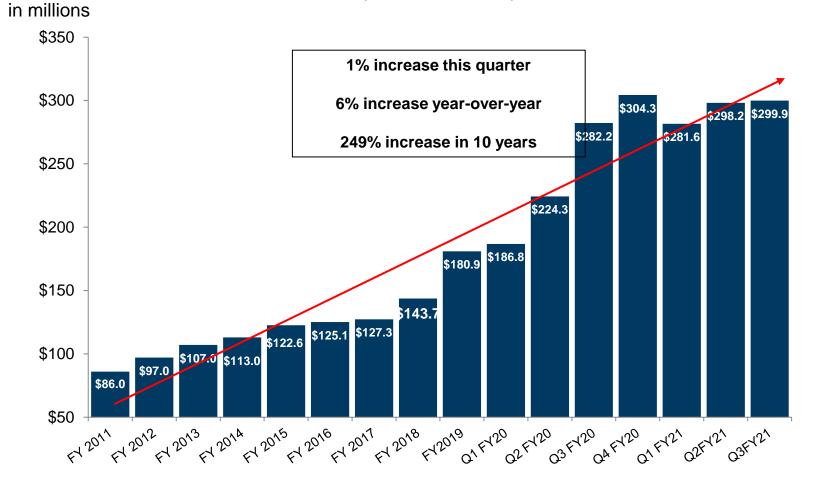
\*Adjusted for accrued capital gains incentive fee expense, reconciliation to GAAP net investment income included in our fiscal third quarter 2021 earnings release.



#### Long-Term Accretive NAV Growth

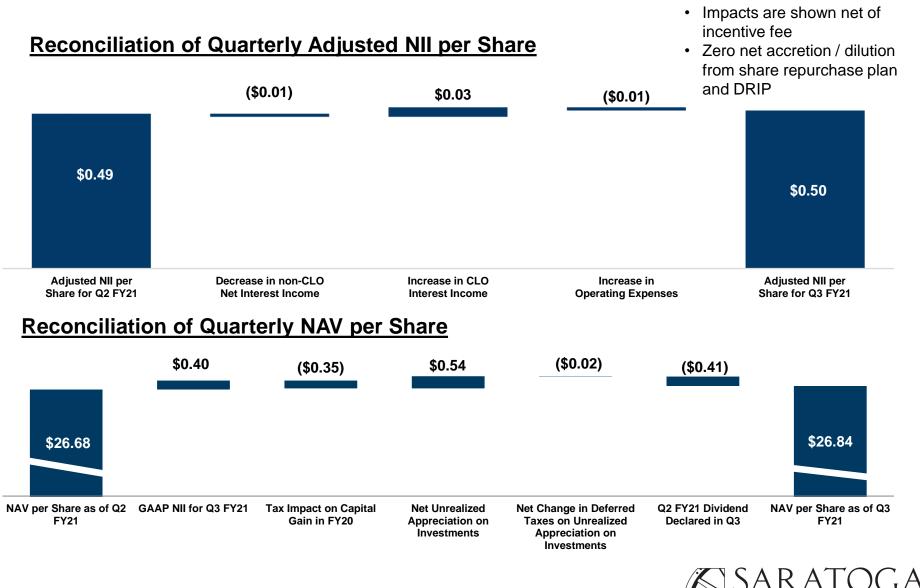


Net Asset Value (FY11 to Q3 FY21)





### Quarterly Reconciliation of NII and NAV per Share



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### Dry Powder Remains Available

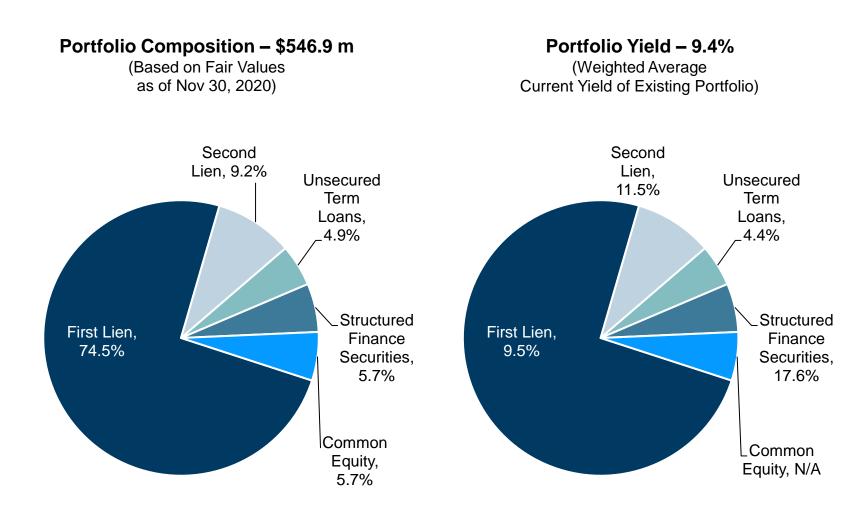
(As of Nov 30, 2020)		Total Borrowing Capacity	Outstanding	Available Liquidity	Remaining Maturity Period	Fixed / Floating Rate
Secured Rev Credit Fac	0	\$45.0 million	\$0.0 million	\$45.0 million	4 Years	Floating
SBIC SBA I		\$150.0 million	\$150.0 million	\$0.0 million	3-9 years	Fixed
Debentures S	SBIC II	\$175.0 million	\$26.0 million	\$149.0 million	10 years	Fixed
Publicly- SAF		\$60.0 million	\$60.0 million	\$0.0 million	5 Years	Fixed
Traded Notes (at par value)	SAK	\$43.1 million	\$43.1 million	\$0.0 million	5 Years	Fixed
Private Notes (at par value)		\$5.0 million	\$5.0 million	\$0.0 million	5 Years	Fixed
Cash and Cash Equivalents		\$33.9 million	\$0.0 million	\$33.9 million	-	-
Total Available Liquidity (at quarter-end): \$ 227.9 million						

Ability to grow AUM by 42% without any new external financing as of Nov 30, 2020

• \$112m of SBIC II debentures currently available and undrawn on \$69m of capital for new and existing SBIC II investments. SBIC II debentures are generally not available to support existing BDC or SBIC I investments.



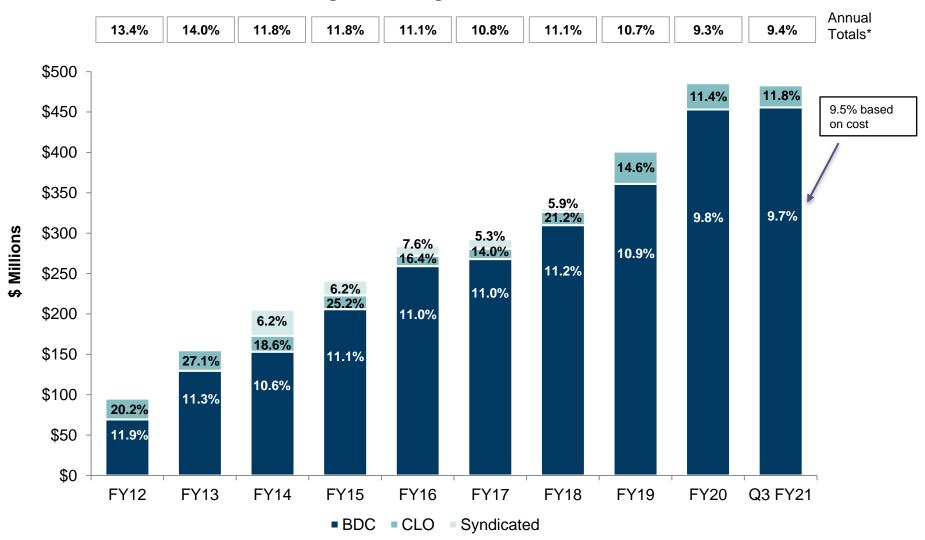
#### Portfolio Composition and Yield





### Yield of BDC Remains Healthy

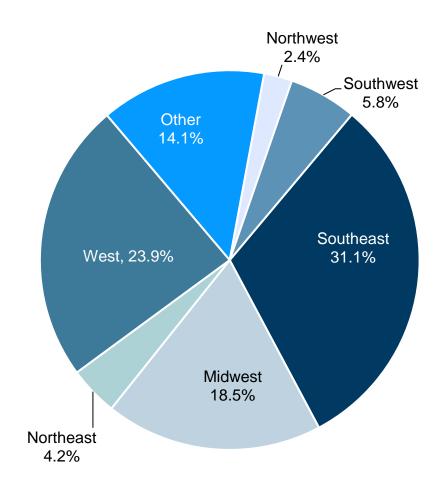
Weighted Average Current Yields



\* Annual total yields on full portfolio. BDC, CLO and Syndicated yields are annualized and calculated on fair value of interest earning assets.



#### **Diversified Across Geography**

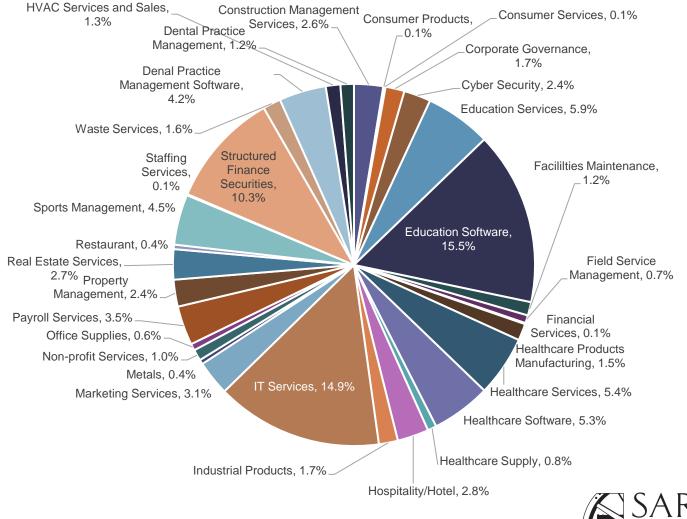


#### Investments diversified geographically



#### **Diversified Across Industry**

#### Investments across 32 distinct industries

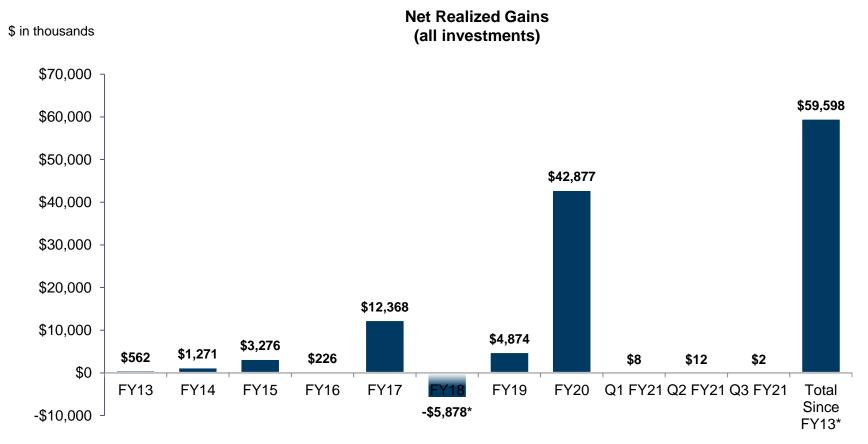


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### Net Realized Gains Help Protect Shareholder Capital

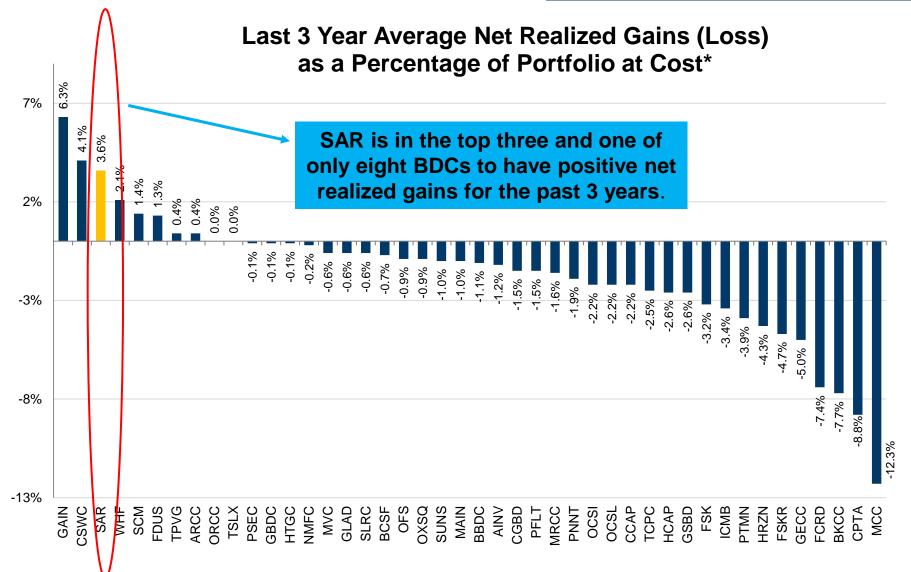
#### Cumulative net realized gains reflect portfolio credit quality



\* Reflects realized loss on My Alarm Center investment of \$7.7m less \$1.8m in other realized gains in FY18. Reflects investments under Saratoga management



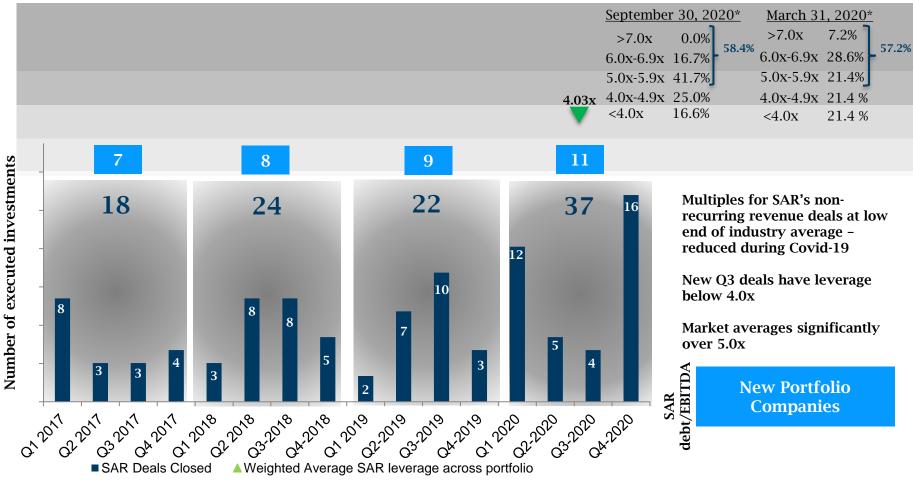
#### Strong Net Realized Gains Flow from Disciplined Underwriting



Source: Ladenburg Thalmann - calculated as three year average realized gains as proportion of average cost



#### SAR Debt Multiples/Deals Closed (2017-2020) Portfolio leverage with non-recurring revenue underwriting is 4.03x<sup>1</sup>



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\*Calendar quarters, not fiscal

<sup>1</sup>Excludes 18 loans underwritten using recurring revenue metrics. These recurring revenue loans would have significantly different portfolio leverage statistics.

\*8 of the 37 deals closed in 2020 were liquidity draws related to COVID.

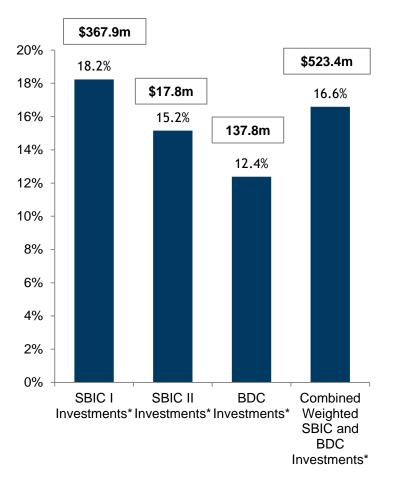
### Pipeline Growth Interrupted by COVID-19

#### Deal sourcing opportunities severely impacted by COVID-19 but seeing rebound in inquiries

Calendar*	2017	$\Delta$	2018	Δ	2019	Δ	2020	
Deals Sourced	722	17%	846	2%	863	- 28%	619	<ul> <li>65% of deal flow from private equity sponsors</li> <li>35% of deals from private companies without institutional ownership</li> <li>Saratoga maintains investment discipline which is demonstrated by passing on ~64 deals a year that other firms close</li> </ul>
Term Sheets	49	49%	73	5%	77	- 58%	32	<ul> <li>Covid-19 has reduced Saratoga's average term sheets issued a quarter from 19 to 8</li> <li>~ 97% of term sheets are issued for transactions involving a private equity sponsor</li> </ul>
Deals Executed (new and follow-on)	18	33%	24	-8%	22	32%	29	<ul> <li>Includes follow-on investments which reliably augment portfolio growth</li> <li>YTD 2020 deals executed excludes 8 COVID related liquidity draws</li> </ul>
New Portfolio Companies	7		8		9		11	<ul> <li>Eleven new portfolio companies during 2020</li> <li>Saratoga new portfolio company investments average ~ 2% of deals reviewed</li> </ul>
*Calendar y	ears, not fisca	al years				15		SARATOG INVESTMENT CO

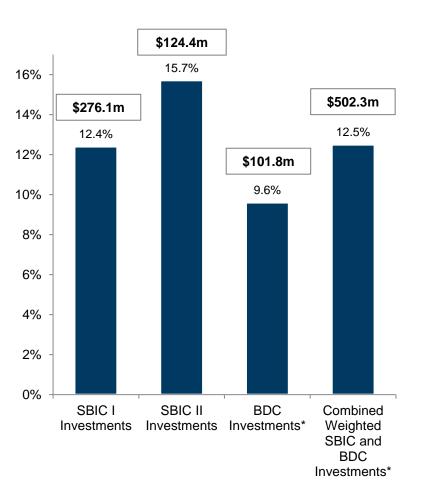
### **Demonstrated Strong Track Record**

#### **Realized Investments**



(Gross Unlevered IRR%)

#### Unrealized Investments<sup>1</sup>



#### (Gross Unlevered IRR%)

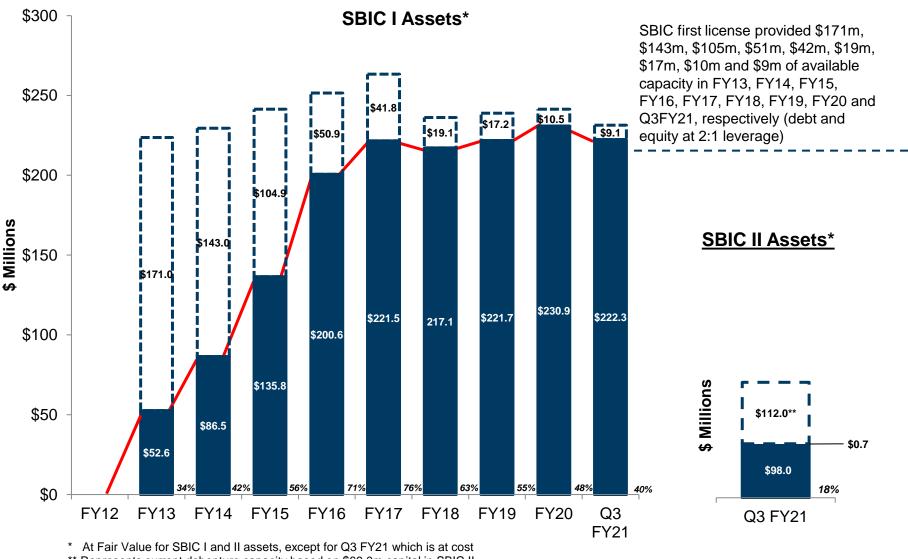
#### Track Records as of 11/30/20

 $^1\,\text{IRRs}$  for unrealized investments include fair value and accrued interest as of 11/30/2020

\* SBIC I and SBIC II investments represent all investments in the specific funds. BDC investments exclude investments existing when Saratoga management took over, and corporate financing investments.



### SBIC I Fully Funded - SBIC II Mostly Available

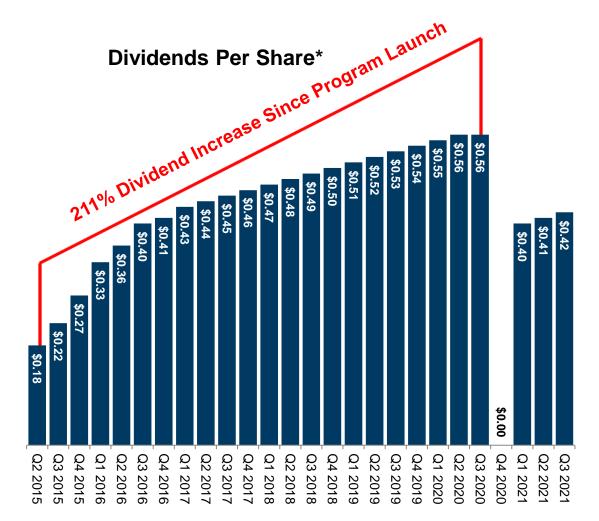


\*\* Represents current debenture capacity based on \$69.0m capital in SBIC II



### Long-Term Dividend Growth

- Established dividend policy to pay regular quarterly cash dividends to stockholders pursuant to dividend reinvestment plan ("DRIP") in 2014
- Increased dividend by 211% since program launch until year-end deferral
- Q3 FY21 dividend of \$0.42 declared for the quarter ended November 30, 2020, an increase of \$0.01 (2.4%)

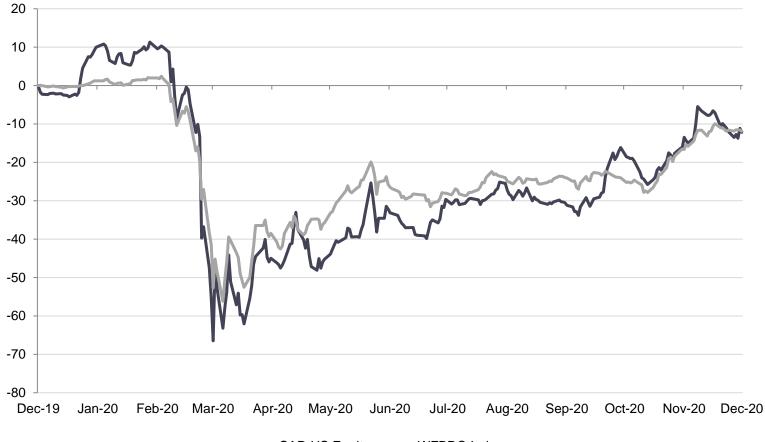


\*Excludes special dividend of \$0.20 per share paid on September 5, 2016



### SAR LTM Total Return In Line with BDC Index

LTM Total Return (%) (Dec 2019 to Dec 2020) SAR -12% v BDC Index -12%

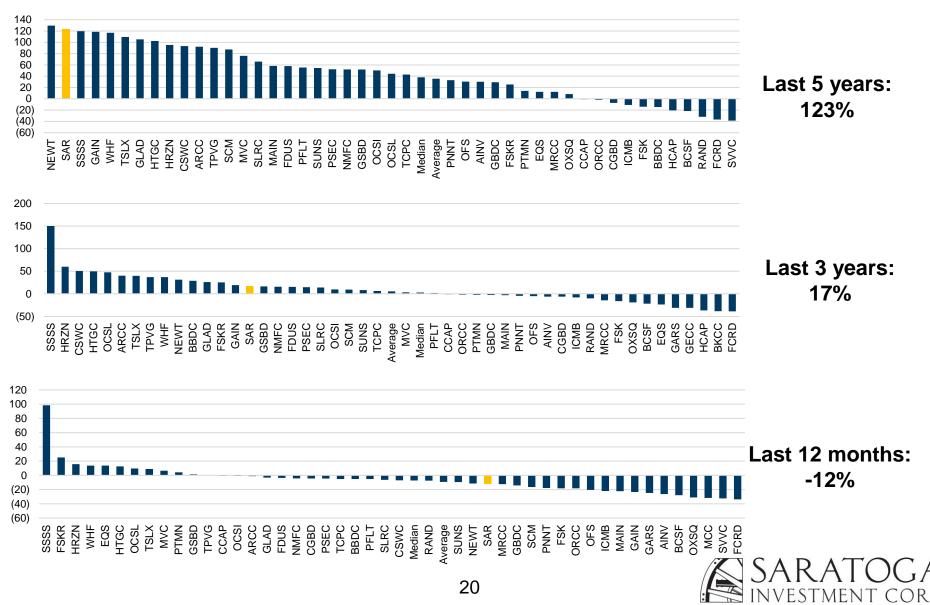


-SAR US Equity -----WFBDC Index

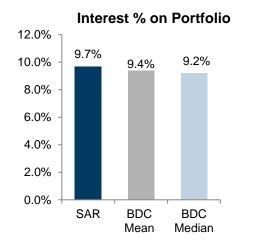


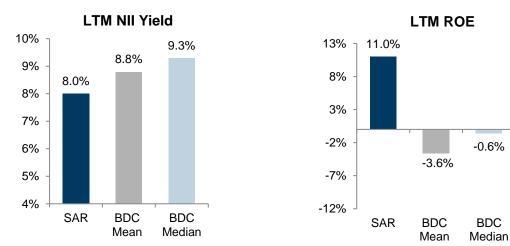
### Long-Term Performance at Top of BDC Industry

**BDC Total Return (%)** 

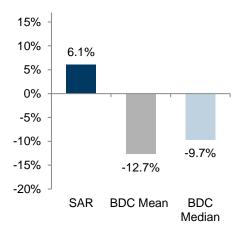


### Strongly Differentiated Outperformance

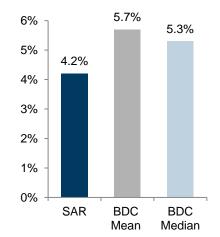




LTM NAV Per Share Growth



#### LTM Operating Expense Ratio\*



Source: SNL Financial / Company Filings / Raymond James report as of 12/11/20

\* LTM Operating Expense Ratio defined as total operating expenses, net of interest and debt financing expenses, divided by average total assets. Total operating expenses divided by net assets is 6.9%.



-0.6%

BDC

### Establishing Competitive Edge vs. Other BDCs

#### **Outstanding performance characteristics**

Strong long-term dividend	Increased quarterly dividend by 211% since program launched until recent deferral; Latest dividend declared of \$0.42c for the quarter ended November 30, 2020 representing current dividend yield of 8.1%; significant management ownership of 14.8%
Strong return on equity	LTM ROE of 11.0% factors in both investment income and net gains/losses, Second highest ROE in the BDC industry; NAV per share increased 6.1% versus last year, highest in BDC industry
Low-cost available liquidity	Borrowing capacity still at hand through SBIC II debentures, credit facility and cash – can grow current asset base by 42% as of quarter ended November 30, 2020 using mostly cash or sub-2% cost liquidity (SBIC II debentures) that will be accretive to earnings.
Solid earnings per share and NII Yield	Attractive and growing NII per share generated from strong risk-adjusted portfolio returns and favorable capital structure
Commitment to AUM expansion	Fair value of AUM increased 8% from last quarter and 13% from year end and over two thirds of the Q1FY21 fair value reduction has been recovered.
<ul> <li>Well-positioned for</li> <li>changes in interest rates</li> </ul>	Approx. 93% of our investments have floating interest rates but all with floors of 1.0% or higher. Floors of new investments reset at higher levels than current rates this year. Debt primarily at fixed rates and long-term. Obtained "BBB" investment grade rating.
Limited oil & gas exposure	Will not be facing significant write-downs as a result of major direct exposure to energy/oil/gas investments
Attractive risk profile	SAR and SBIC leverage is below market averages, 93% of credits are the highest quality, 75% of investments are first lien



- Expand our asset base without sacrificing credit quality while benefitting from scale
- Increase our capacity to source, analyze, close and manage our investments by adding to our management team and processes
- Utilize benefits of fully deploying available financing to build scale and increase our AUM and net investment income/yield, enabling us to achieve growth in:
  - Net Asset Value and Net Asset Value per share
  - Return on Equity
  - Earnings per Share
  - Stock Values





# SARATOGA INVESTMENT CORP.



#### KPIs – Balance Sheet – Q3 FY21

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FMV Investment Portfolio (in millions)	
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Q3-18 Q4-18 Q1-19 Q2-19 Q3-19 Q4-19 Q1-20 Q2-20 Q3-20 Q4-20 Q1-21 Q2-21 Q3-21

NAV (in millions) \$325.0 \$300.0 \$275.0 \$2250.0 \$225.0 \$225.0 \$225.0 \$200.0 \$175.0 \$175.0 \$175.0 \$175.0 \$125.0 \$125.0 \$100.0 \$200.0 \$100.0

 NAV Per Share

 \$29.40

 \$27.40

 \$25.40

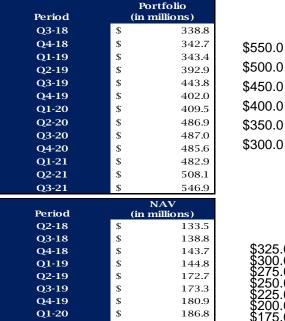
 \$23.40

 \$21.40

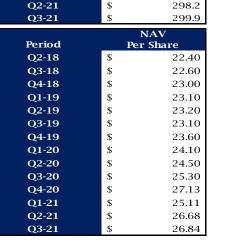
 \$21.40

 \$21.40

 \$21.40



FMV Investment



\$

\$

\$

\$

224.3

282.2

304.3

281.6

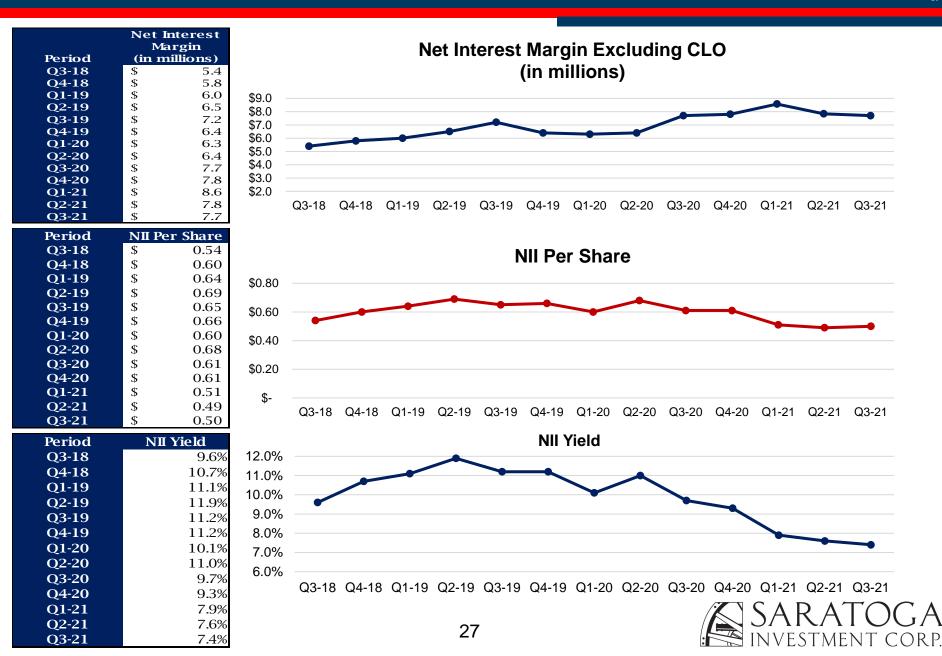
Q2-20

Q3-20

Q4-20

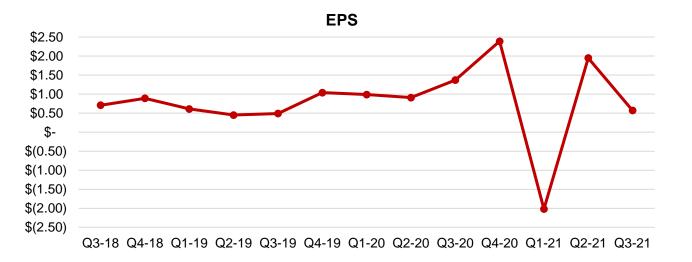
Q1-21

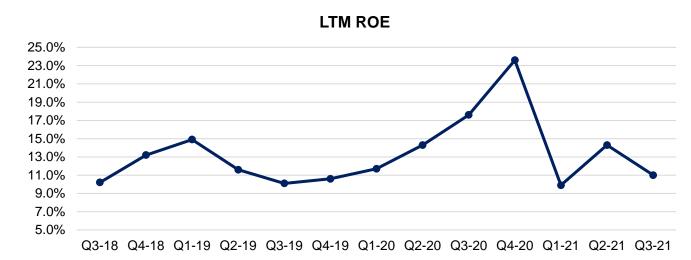
### KPIs – Income Statement – Q3 FY21



### KPIs – Income Statement – Q3 FY21 (continued)

Period	EPS			
Q3-18	\$	0.71		
Q4-18	\$	0.89		
Q1-19	\$	0.61		
Q2-19	\$	0.45		
Q3-19	\$	0.49		
Q4-19	\$	1.04		
Q1-20	\$	0.99		
Q2-20	\$	0.91		
Q3-20	\$	1.37		
Q4-20	\$	2.39		
Q1-21	\$	(2.02)		
Q2-21	\$	1.95		
Q3-21	\$	0.57		







Period	LTM ROE
Q3-18	10.2%
Q4-18	13.2%
Q1-19	14.9%
Q2-19	11.6%
Q3-19	10.1%
Q4-19	10.6%
Q1-20	11.7%
Q2-20	14.3%
Q3-20	17.6%
Q4-20	23.6%
Q1-21	9.9%
Q2-21	14.3%
Q3-21	11.0%



