## Saratoga Investment Corp.

Fiscal First Quarter 2024 Shareholder Presentation

July 11, 2023



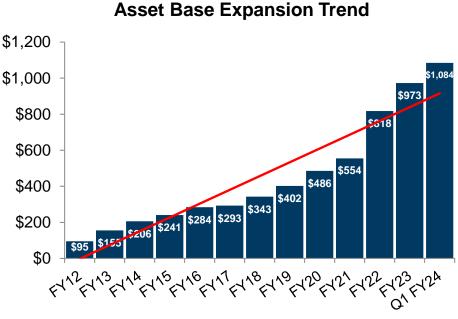
## Continued Growth and Outperformance in Q1

#### Fiscal First Quarter 2024 Highlights:

- Continued high quality portfolio and strong performance
  - Investment quality remains strong
    - 96.5% of loan investments with highest internal rating and one non-accrual (0.9% of fair value/1.5% of cost)
  - Return on equity of 7.2% for LTM, as compared to industry average of 1.5%
    - Net unrealized depreciation of \$16.3 million for Q1 includes approx. \$11.0 million net unrealized depreciation related to our CLO and JV investments in the broadly syndicated loan market, and approx. \$5.3 million net unrealized depreciation in the remaining core BDC portfolio
  - Gross Unlevered IRR of 11.0% on total unrealized portfolio as of May 31, 2023
    - Fair value of \$1.1 billion is 0.9% below total cost of portfolio, with core BDC portfolio 1.3% above cost
    - Gross Unlevered IRR of 15.6% on \$907.7 million of total realizations
- Consistent strong long-term originations contribute to growing assets under management
  - AUM up 11% this quarter, with originations of \$140 million in Q1, resulting from strong pipeline and healthy success in term sheets and deals executed
- Base of liquidity and capital remains strong
  - Quarter-end liquidity allows growth of AUM by 21% and is mostly long-term
    - \$53.2 million is cash, and this quarter issued one public (public ticker "SAZ") and one private baby bond totaling \$77.5 million
- Declared dividend of \$0.70 per share for the quarter ended May 31, 2023, paid on June 29, 2023
- Key performance indicators for Q1 and versus Q4 Adjusted NII of \$12.8 million (up 11%), Adjusted NII per share of \$1.08 (up 10%), LTM ROE of 7.2% (up versus 1.5% for industry) and NAV per share of \$28.48 (down 70c, or 2.4%)



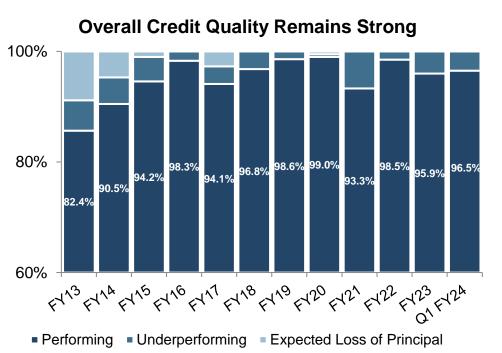
## Continued Asset Growth and Strong Credit Quality



Investments at Fair Value (\$ million)

#### Fair value of AUM increased 21% year-over-year and increased 11% since last quarter.

Fair value of \$1,084m at Q1 FY24 is less than 1% below cost, with core non-CLO BDC portfolio 1.3% above cost



96.5% of our SAR loan investments hold our highest internal rating, same as last quarter; one investment on nonaccrual at year-end (0.9% of fair value/1.5% of cost)\*

\* Excludes our investment in our CLO and our equity positions



## Q1 FY24: Strong Financial Foundation and Momentum

#### Key Performance Metrics for the Fiscal Quarter

	May 31, 2023	February 28, 2023	May 31, 2022	For the quarter ended and as of (\$ in millions except per share)
:	\$15,959	\$9,649	\$7,976	Net investment income
2	\$12,849	\$11,591	\$6,432	Adjusted net investment income*
	\$1.35	\$0.81	\$0.66	Net investment income per share
	\$1.08	\$0.98	\$0.53	Adjusted net investment income per share*
	18.7%	11.5%	9.1%	Net investment income yield
	15.0%	13.6%	7.3%	Adjusted net investment income yield*
	7.2%	7.2%	6.9%	Return on Equity – Last Twelve Months
	\$1,084.1	\$972.6	\$894.5	Fair value of investment portfolio
	\$337.5	\$347.0	\$345.2	Total net assets
Ş	\$139.8	\$40.0	\$97.2	Investments in new/existing portfolio companies
1	96.5%	95.9%	95.0%	Loan Investments held in "Performing" credit ratings

\*Adjusted for accrued capital gains incentive fee expense, and interest expense and amortization of deferred financing costs related to the 2025 SAK Notes during the period while the 2027 SAT Notes were already issued and outstanding, reconciliation to GAAP net investment income, net investment income per share and net investment income yield included in our fiscal first quarter 2044 earnings release.

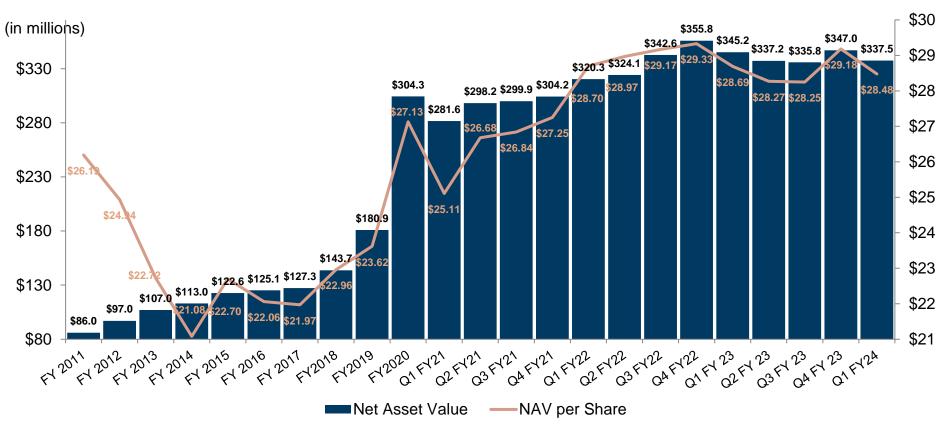


## Long-Term Accretive NAV and NAV Per Share Growth

### Net Asset Value and NAV per Share

(FY11 to FYQ124)

NAV: 3% decrease this quarter. 292% increase since Saratoga took over management. NAV/Share: 2% decrease this quarter. 30% increase since FY17 with increases 16 of the last 21 guarters.

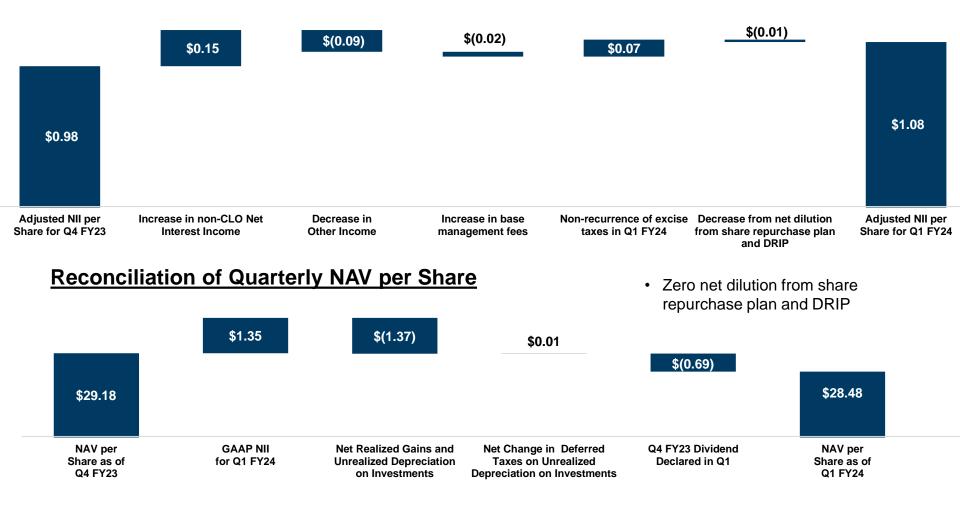




## Quarterly Reconciliation of NII and NAV per Share

• Impacts are shown net of incentive fees.

### **Reconciliation of Quarterly Adjusted NII per Share**





## Dry Powder Remains Available

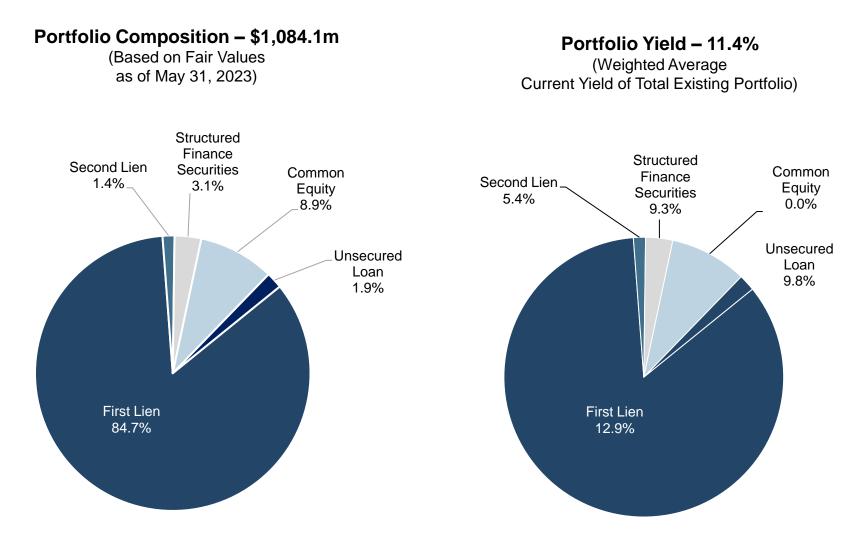
(As of May 3	1, 2023)	Total Borrowing Capacity	Outstanding	Available Liquidity	Remaining Maturity Period	Fixed / Floating Rate
Secured Revolv Facility	•	\$65.0 million	\$35.0 million	\$30.0 million	3 Years	Floating
	SBIC I	\$27.0 million	\$27.0 million	\$0.0 million	2-3 years	Fixed
SBA Debentures	SBIC II	\$175.0 million	\$175.0 million	\$0.0 million	7-9 years	Fixed
	SBIC III	\$175.0 million	\$0.0 million	\$148.0 million*	10 years	Fixed
	SAT	\$105.5 million	\$105.5 million	\$0.0 million	4 Years	Fixed
Publicly-Traded Notes (at par	SAJ	\$46.0 million	\$46.0 million	\$0.0 million	4 Years	Fixed
value)	SAY	\$60.4 million	\$60.4 million	\$0.0 million	5 Years	Fixed
	SAZ	\$57.5 million	\$57.5 million	\$0.0 million	5 Years	Fixed
Unsecured	Notes	\$250.0 million	\$250.0 million	\$0.0 million	3-4 years	Fixed
Private N (at par va		\$52.0 million	\$52.0 million	\$0.0 million	1-4 Years	Fixed
Cash and Cash Equivalents		\$53.2 million	\$53.2 million	\$53.2 million	-	-
Total Available Liquidity (at quarter-end):		\$ 231.2 million				

#### Ability to grow AUM by 21% without any new external financing as of May 31, 2023 (including new SBIC license)

- SBIC III debentures are generally not available to support existing BDC or SBIC I or SBIC II investments.
- Total availability for all combined SBIC licenses limited to \$350.0 million outstanding debentures.



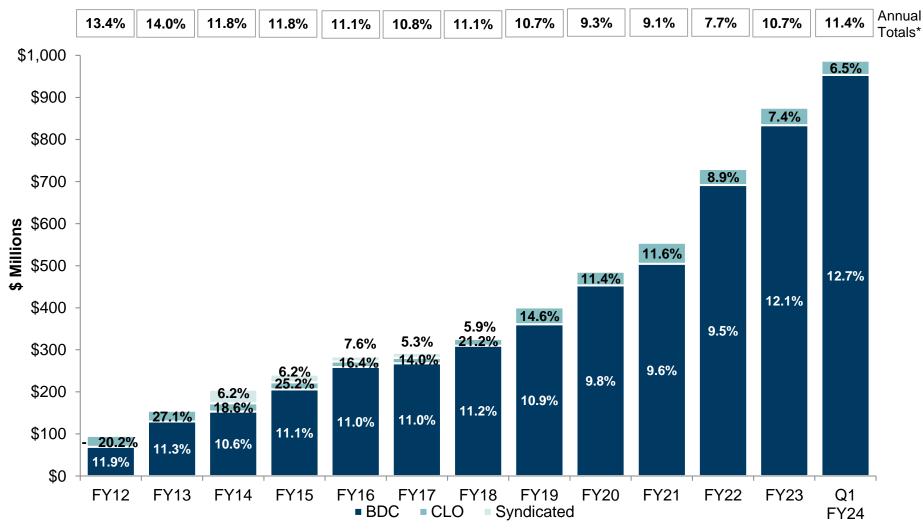
## Portfolio Composition and Yield





## Yield of BDC Growing With Rising Rates

#### Weighted Average Current Yields

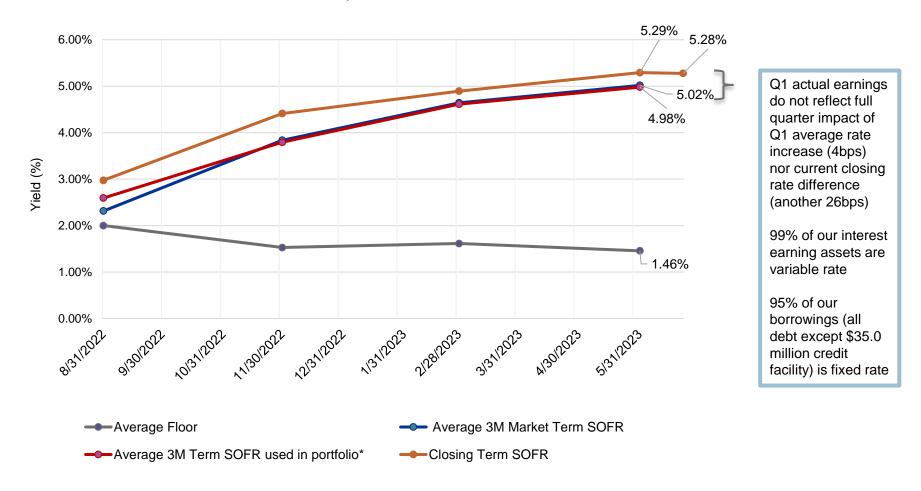


\* Annual total yields on fair value of full portfolio. Excludes dividend income on preferred equity investments and other income. BDC, CLO and Syndicated yields are annualized and calculated on fair value of interest earning assets.



## Accretive Impact of Increased Rates with Lag Effect on Earnings

SOFR Impact on Portfolio

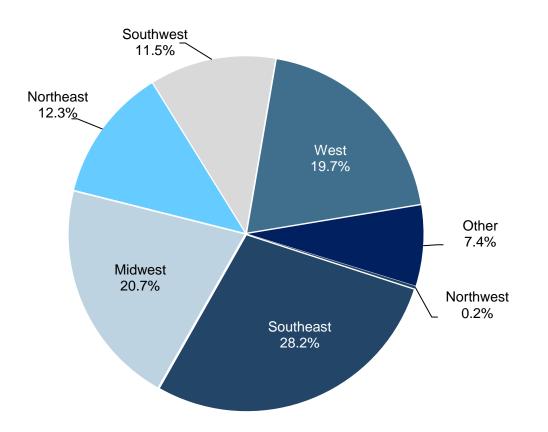


\*For illustrative purposes only includes Saratoga investments with 3-month SOFR as reference rate. All investments were converted from LIBOR to SOFR or practical equivalent at June 30, 2023.



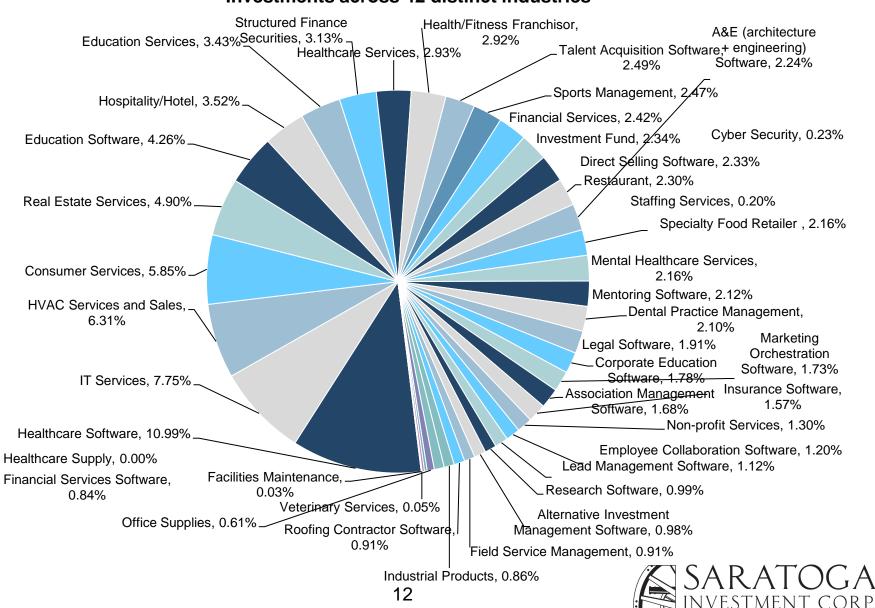
## **Diversified Across Geography**

#### **Investments Diversified Geographically**





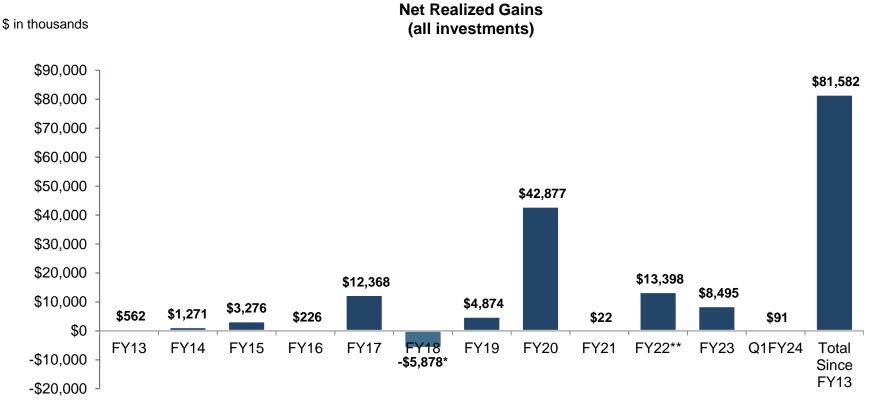
## **Diversified Across Industry**



#### Investments across 42 distinct industries

## Net Realized Gains Help Protect Shareholder Capital

#### Cumulative net realized gains reflect portfolio credit quality



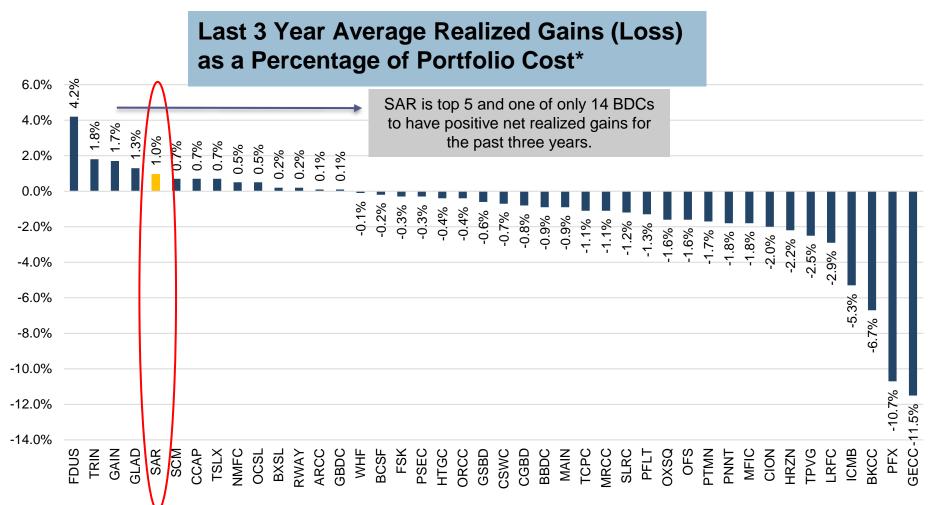
\* Reflects realized loss on My Alarm Center investment of \$7.7m less \$1.8m in other realized gains in FY18.

\*\* Reflects realized gains of \$18.3m on various equity investments in FY22, offset by full \$4.9m write-down of remaining My Alarm Center investment.

Table above reflects investments originated by Saratoga management (excludes Elyria legacy investment)



## Strong Net Realized Gains Flow from Disciplined Underwriting

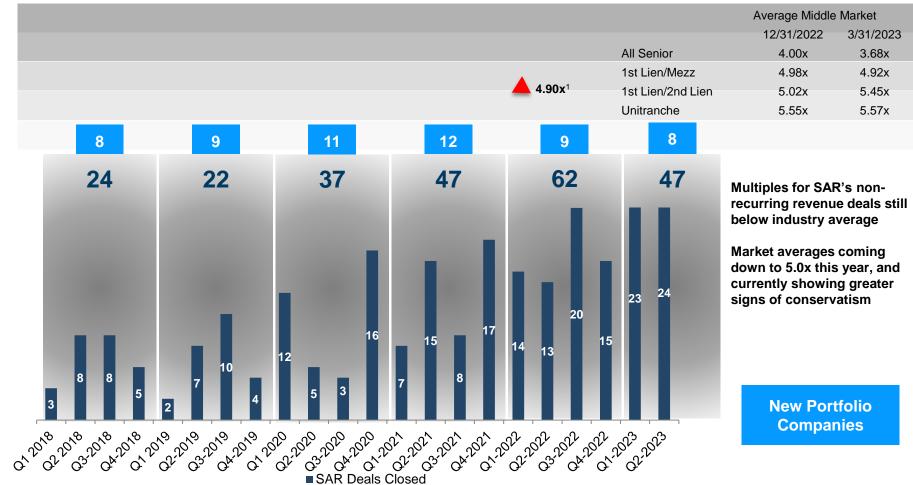


\*Source: Ladenburg Thalmann - calculated as three year average realized gains as proportion of average cost

SAR data excludes legacy investments not originated by Saratoga management



#### SAR Debt Multiples/Deals Closed (2018-2023) Portfolio leverage with non-recurring revenue underwriting is 4.90x<sup>1^</sup>



\*Calendar quarters, not fiscal

Number of executed investments

<sup>1</sup>Excludes 23 loans underwritten using recurring revenue metrics. These recurring revenue loans would have significantly different portfolio leverage statistics. <sup>A</sup>Excludes our two yellow assets, Knowland and Pepper Palace. Leverage 8.47x including these two investments \*8 of the 37 deals closed in calendar year 2020 were liquidity draws related to COVID.

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## Pipeline Growth Interrupted by COVID-19

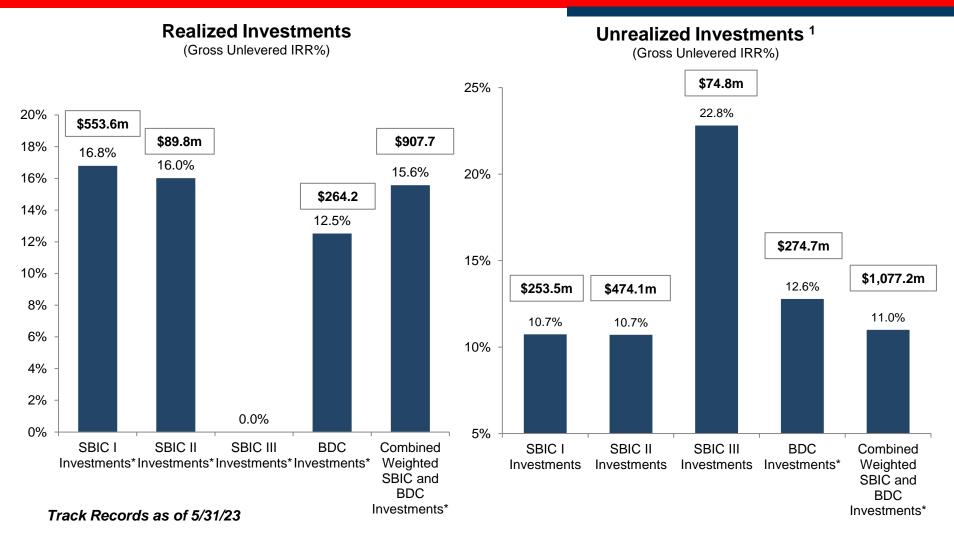


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#### New business opportunities severely impacted by COVID-19 but healthy success in term sheets and deals executed driven by investments in team and strong reputation LTM Q1-Q1-2020 2021 2022 Δ Q2 Q2 Λ Q2 Λ Λ Δ 2019 2023 2022 2023 Calendar\* ~62% of deal flow from private equity sponsors ~38% of deals from private companies without institutional ownership -28% - 8% 572 -18% 7% 221 14% 252 **Deals Sourced** 863 619 469 500 Saratoga maintains investment discipline which is demonstrated by passing on many deals that other firms close ~92% of term sheets are issued for transactions Term involving a private equity Sheets 77 -58% 67 47 -34% 22 32 109% -30% 31 16 38% sponsor (excludes Being more selective in follow-ons) issuing term sheets based on credit quality Includes follow-on Deals investments which reliably Executed augment portfolio growth 22 32% 62% 32% 32% 74% 29 62 82 27 47 (new and 2020 and 2021 deals executed exclude COVID follow-on) related liquidity draws Thirteen new portfolio companies during LTM Q2 2023, and seven from new New portfolio relationships companies 9 12 13 11 Saratoga new portfolio company investments average ~ 2.5% of deals reviewed

\*Calendar quarters, not fiscal quarters.

## **Demonstrated Strong Track Record**

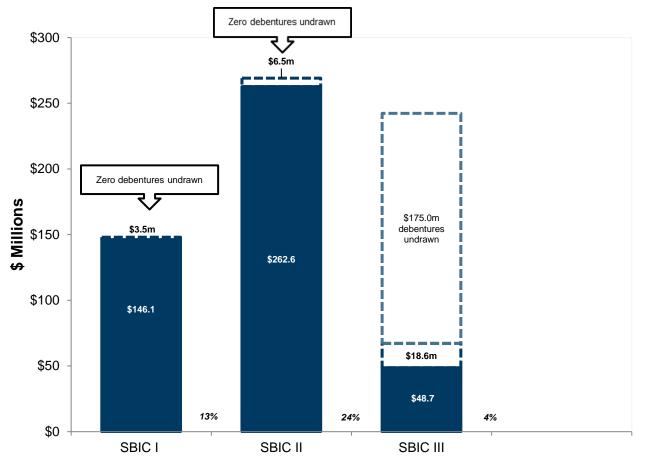


<sup>1</sup> IRRs for unrealized investments include fair value and accrued interest as of 5/31/2023

\* SBIC I, SBIC II and SBIC III investments represent all investments in the specific funds, including later follow-ons that might be invested in the BDC due to SBIC fund size limitations. BDC investments exclude investments existing when Saratoga management took over, corporate financing investments and our investments in our CLO and JV.



## SBIC I and II Fully Funded - SBIC III Fully Available



\* SBIC I cash only available for debenture repayments and small follow-ons.

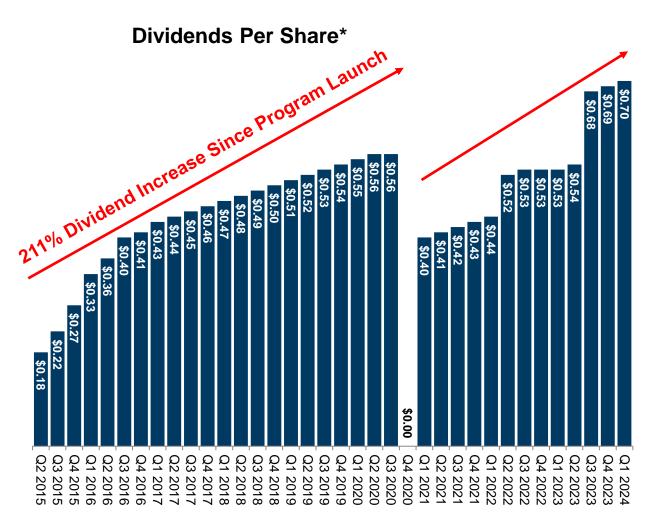
\*\* SBIC II and III cash available for new originations and follow-ons in existing license.

\*\*\* SBIC III has \$148 million of available debentures based on the SBA family of funds limit



## Long-Term Dividend Growth

- Established dividend policy to pay regular quarterly cash dividends to stockholders pursuant to dividend reinvestment plan ("DRIP") in 2014
- Increased dividend by 211% since program launch until last yearend deferral
- Increased dividend by 59% over past two years and 32% LTM, with a 1.4% increase this past quarter
- Q1 FY24 dividend of \$0.70 declared and paid for the quarter ended May 31, 2023.

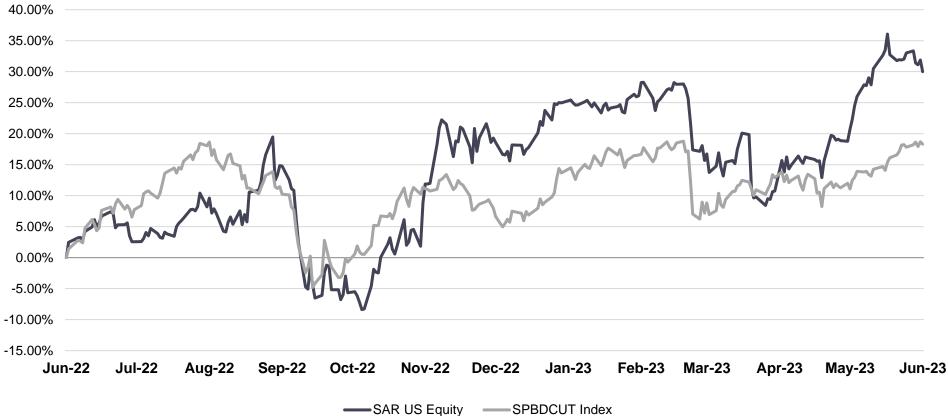


\*Excludes special dividend of \$0.20 per share paid on September 5, 2016



## SAR LTM Total Return Beats the BDC Index

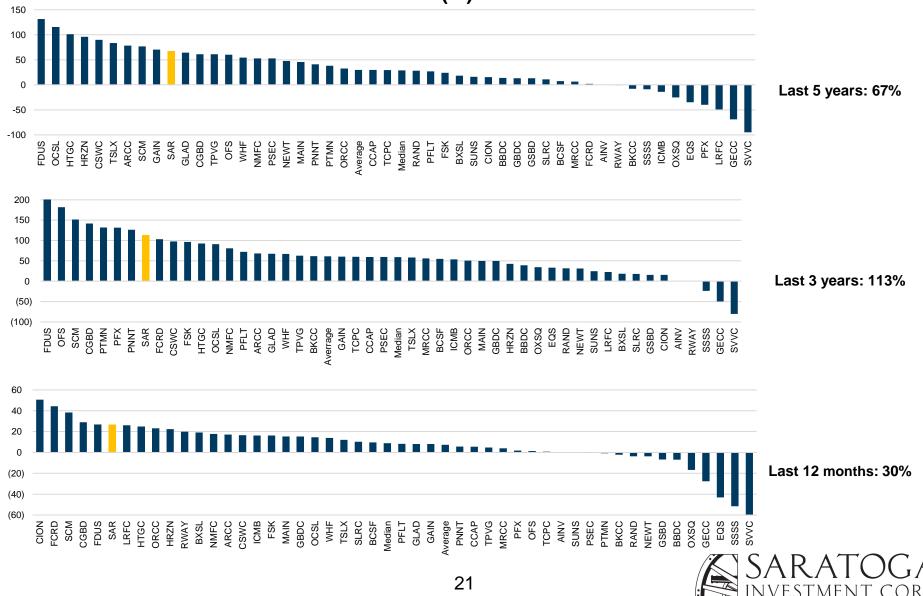




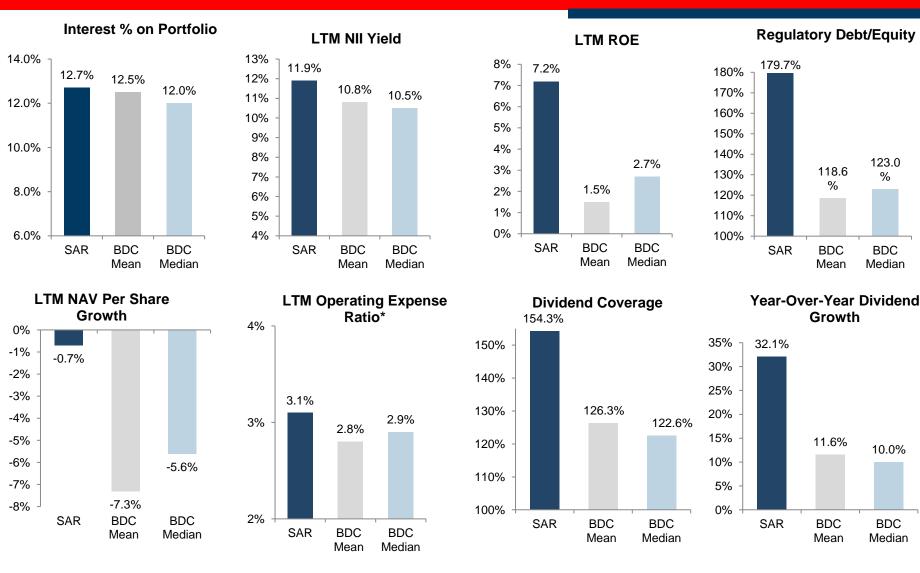


## Long-Term Performance at Top of BDC Industry

**BDC Total Return (%)** 



## Differentiated Long-Term Outperformance



Source: SNL Financial / Company Filings / Raymond James report as of 6/16/23

\* LTM Operating Expense Ratio defined as total operating expenses, net of interest and debt financing expenses and income and excise taxes, divided by average total assets.

Total operating expenses divided by net assets is 21.1% .

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## Establishing Competitive Edge vs. Other BDCs

#### **Outstanding performance characteristics**

Strong long-term dividend	Increased quarterly dividend by 211% since program launched until recent deferral; Latest dividend declared of 70c per share for the quarter ended May 31, 2023, up 32% over prior year, represents current dividend yield of 10.2%; significant management ownership of 14%	
Strong return on equity	LTM ROE of 7.2% factors in both investment income and net gains/losses, beats current industry average of 1.5%	
Low-cost available liquidity	Borrowing capacity still at hand through new SBIC III debentures, undrawn credit facility and cash – can grow current asset base by 21% as of quarter ended May 31, 2023, with most of it in cash or low-cost liquidity (SBIC III debentures) that will be accretive to earnings. Raised an additional \$2.9m through our ATM program since quarter-end	
Solid earnings per share and NII Yield	Attractive and growing NII per share generated from strong risk-adjusted portfolio returns and favorable capital structure	
Commitment to AUM expansion	Fair value of AUM up 21% from prior year, with portfolio fair value now 0.9% below cost in total and 1.3% above cost for the core BDC portfolio	
Well-positioned for changes in interest rates	Approx. 99% of our loans have floating interest rates, with interest rates currently higher than all floors and future increases fully accretive to interest income. Debt primarily at fixed rates and long-term. Investment grade rating of "BBB+", recently affirmed	
Limited oil & gas exposure	Will not be facing significant write-downs as a result of major direct exposure to energy/oil/gas investments	
Attractive risk profile	96.5% of credits are the highest quality, 85% of investments are first lien	
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- Expand our asset base without sacrificing credit quality while benefitting from scale
- Increase our capacity to source, analyze, close and manage our investments by adding to our management team and processes
- Utilize benefits of fully deploying diverse and available financing to build scale and increase our AUM and net investment income/yield, enabling us to achieve growth in:
  - Net Asset Value and Net Asset Value per Share
  - Return on Equity
  - Earnings per Share
  - Stock Values





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## KPIs – Balance Sheet – Q1 FY24

Period

Q1-22

Q2-22

Q3-22

Q4-22

Q1-23

Q2-23

Q3-23

Q4-23

Q1-24

Period Q1-22

Q2-22

Q3-22

Q4-22

Q1-23

Q2-23

Q3-23

Q4-23

Q1-24

Period

Q1-22

Q2-22

Q3-22

Q4-22

Q1-23

Q2-23

Q3-23

Q4-23

Q1-24

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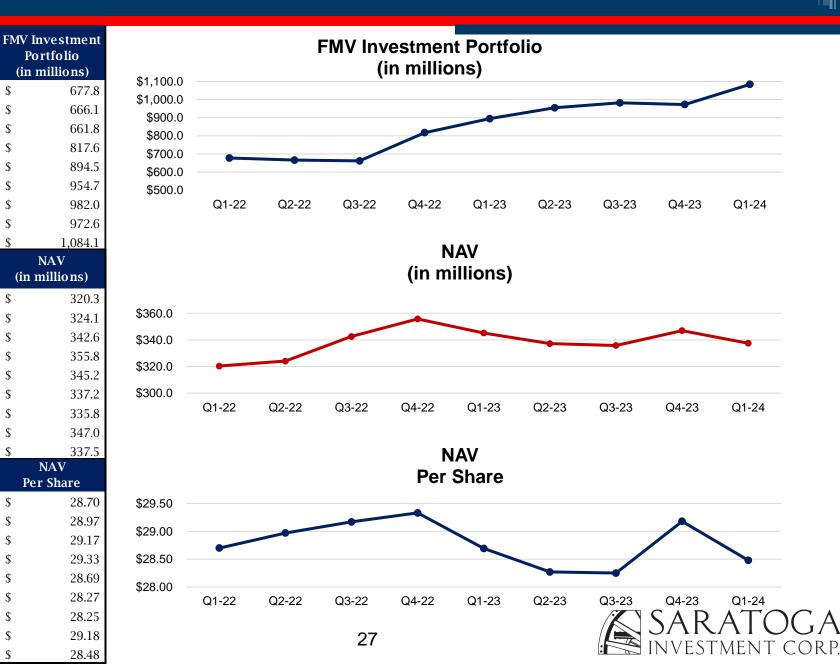
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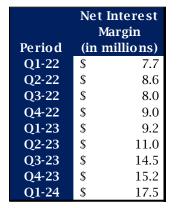
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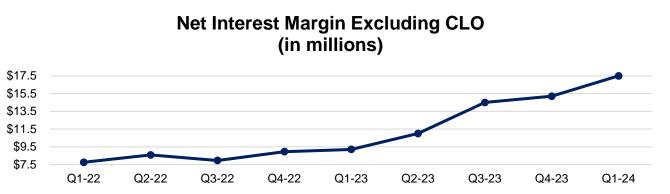


## KPIs – Income Statement – Q1 FY24

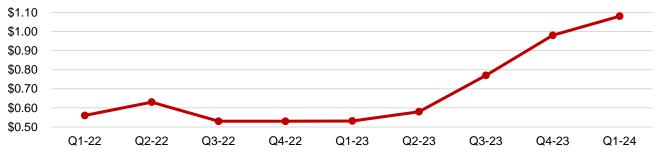




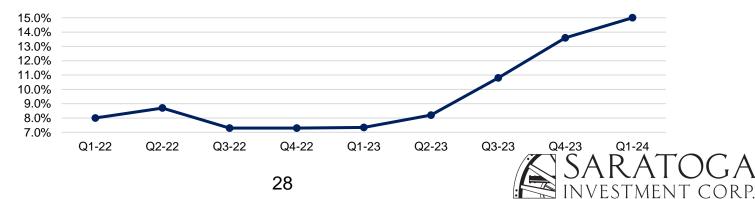
Period	NII P	er Share
Q1-22	\$	0.56
Q2-22	\$	0.63
Q3-22	\$	0.53
Q4-22	\$	0.53
Q1-23	\$	0.53
Q2-23	\$	0.58
Q3-23	\$	0.77
Q4-23	\$	0.98
Q1-24	\$	1.08



**Adjusted NII Per Share** 



**Adjusted NII Yield** 



Period	NII Yield
Q1-22	8.0%
Q2-22	8.7%
Q3-22	7.3%
Q4-22	7.3%
Q1-23	7.3%
Q2-23	8.2%
Q3-23	10.8%

13.6%

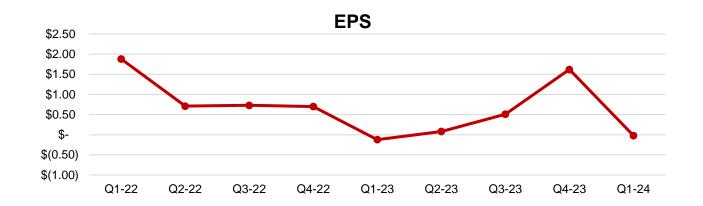
15.0%

Q4-23

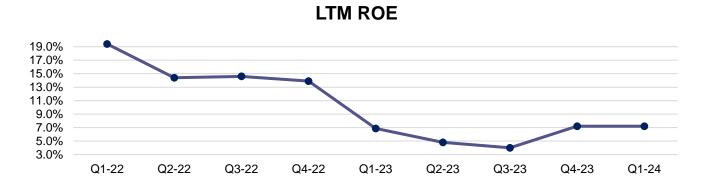
Q1-24

## KPIs – Income Statement– Q1 FY24 (continued)

Period	EPS
Q1-22	\$ 1.88
Q2-22	\$ 0.71
Q3-22	\$ 0.73
Q4-22	\$ 0.70
Q1-23	\$ (0.12)
Q2-23	\$ 0.08
Q3-23	\$ 0.51
Q4-23	\$ 1.62
Q1-24	\$ (0.02)



Period	LTM ROE
Q1-22	19.4%
Q2-22	14.4%
Q3-22	14.6%
Q4-22	13.9%
Q1-23	6.9%
Q2-23	4.8%
Q3-23	4.0%
Q4-23	7.2%
Q1-24	7.2%



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## **KPIs - SAR Net Interest Margin Continues to Grow**



